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October 11, 2019

## Current Lender Standings

The Iowa Finance Authority lender standings for 2019 as of the end of September are available below. There is still plenty of time to climb the top lender levels by the end of the calendar year!



## 2019 Quarter 3 Standings

## CLOSED IFA LOANS JANUARY – SEPTEMBER 2019

LENDER	TOTAL LOAN AMOUNT	HOME BUYERS
Iowa Bankers Mortgage Corporation	\$21,621,158	219
HomeServices Lending, LLC	\$19,323,789	133
Lincoln Savings Bank	\$13,199,171	101
Land Home Financial Services	\$11,606,054	78
Veridian Credit Union	\$8,582,993	76
Community 1st Credit Union	\$5,782,954	75
Wells Fargo Bank NA	\$6,192,108	63
Fairway Independent Mortgage	\$9,080,095	61
CMG Mortgage Inc.	\$7,260,108	56
Northwest Bank	\$5,605,386	54
American National Bank	\$5,715,358	54
Ruhl Mortgage, LLC	\$6,003,336	52
Plains Commerce Bank	\$4,779,880	50
Fidelity Bank	\$5,131,364	43
Bank Iowa	\$4,606,086	42
U.S. Bank National Association	\$4,186,729	40
Wintrust Mortgage	\$4,204,777	36
American Bank & Trust Co.	\$4,637,072	36
New American Funding	\$4,085,584	35
Great Southern Bank	\$4,126,906	34
First National Bank-Omaha	\$3,508,780	32
Great Western Bank	\$3,224,203	30

## TOP LOAN OFFICERS JANUARY – SEPTEMBER 2019

LOAN OFFICER	TOTAL LOAN AMOUNT	HOME BUYERS
Meggan Jensen <b>American National Bank</b>	\$3,709,391	37
Stacey Koontz <b>Veridian Credit Union</b>	\$3,032,053	28
Linda Frazier <b>HomeServices Lending, LLC</b>	\$3,875,739	26
Mark Eischeid <b>Land Home Financial Services</b>	\$3,693,694	22
Shannon Thome <b>Fidelity Bank</b>	\$2,733,501	21
Scott Brekke <b>Great Southern Bank</b>	\$2,511,415	21
Lisa Steinkamp <b>HomeServices Lending, LLC</b>	\$2,704,584	21
Cari Jenson <b>Fairway Independent Mortgage</b>	\$3,165,818	20
Briana Gaunt <b>Community 1st Credit Union</b>	\$1,583,129	19
Melanie Hinman <b>Ruhl Mortgage, LLC</b>	\$2,086,506	18

Please [contact us](#) with questions.

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