## IOWA FINANCE AUTHORITY BOARD MEETING AGENDA

## 730 3 $^{\text {rd }}$ St. Des Moines, IA 50309 <br> Iowa Events Center, Room 301

## Wednesday, September 7, 2022

5:00 p.m.
*Public Attendee Web Conference Registration: https://akaiowa.us/ifaboard
I. Board Chair

Michel Nelson
A. Roll Call and Introductions
B. Approval of August 3, 2022 Meeting Minutes Action
C. Approval of August 31, 2022 Special Meeting Minutes Action
II. Public Comment Period

A public comment period for the full meeting will be held at this time to accommodate visitors.
This period is limited to 5 minutes per person.
III. Consent Agenda

Michel Nelson
IADD - Authorizing Resolutions
Action on all items
A. AG 22-031B, Paul and Nicole Hynek

IADD - Amending Resolutions
B. AG 16-004M, John P. Skow, Humboldt
C. AG 17-053M, Cody E. Gray, Villisca

IADD - Beginning Farmer Tax Credit Program
D. AG-TC \#22-06, Beginning Farmer Tax Credit Program

Private Activity Bonds
E. PAB 22-20A, GEVO Project

Water Quality
F. WQ 22-13, SRF Planning \& Design Loans
G. WQ 22-14, SRF Construction Loans
IV. Finance - July 2022 Financials

Jennifer Pulford - Action
V. Housing Programs
A. HI 22-12, 2023 SHTF Project-Based Housing Program Awards Terri Rosonke - Action
VI. Iowa Title Guaranty - Transfer of Funds Dillon Malone - Action

IOWA FINANCE
AUTHORITY
VII. Executive Director's Office
A. Executive Director's Report

Debi Durham
VIII. Other Business

Next IFA Board Meeting - Wednesday, October 5, 2022
IX. Adjournment Action

## BOARD MEETING MINUTES

## Helmick Conference Room

## 1963 Bell Ave. Des Moines, IA

August 3, 2022
Board Members Present

Ashley Aust<br>Lyle Borg<br>John Eisenman<br>Gilbert Thomas<br>Amy Reasner<br>Representative Sorensen

Ruth Randleman
Jennifer Cooper
Michel Nelson
Michael Van Milligen
Representative Judge

Board Members Absent

| Tracey Ball | Representative Klimesh <br> Representative Wahls |
| :---: | :---: |

## Staff Members Present

Debi Durham, Executive Director Aaron Smith, Chief Bond Programs Officer Cindy Harris, Chief Financial Officer Tim Morlan, Underwriter
Terri Rosonke, Housing Programs Manager
Jennifer Pulford, Accounting Director
Jamie Giusti, Housing Program Specialist
Alyson Fleming, Section 8 Director
Katie Kulisky, LIHTC Analyst
Rick Peterson, Chief Operations \& Cultural Officer
Beau Hanson, Endpoint \& User Support Specialist

Nicki Howell, IFA Office Assistant
Brian Sullivan, Chief Programs Officer
Derek Folden, LIHTC Program Director
Ashley Jared, Communications Director
Rita Grimm, Chief Legal Counsel
Deena Klesel, Programs Accountant
David Morrison, ITG Accounting Manager
Brooke Parziale, Human Resources Director
Nancy Peterson, LIHTC Analyst
Stacy Cunningham, LIHTC Analyst
Staci Hupp Ballard, Chief Strategic
Communications Officer

## Others Present

David Grossklaus, Dorsey \& Whitney Jina Bresson, TOS

Holly Engelhart, Eide Bailly
Heather Hackbarth

## Board Chair <br> Welcome and Roll Call

Chair Nelson called to order the August 3, 2022 meeting of the Iowa Finance Authority (IFA) Board of Directors at 11:00 a.m. Roll call was taken, and a quorum was established. The following Board members were present: Aust, Borg, Cooper, Eisenman, Nelson, Randleman, Reasner, Thomas, and Van Milligen. The following Board members were absent: Ball.

## Approval of July 6, 2022 Meeting Minutes

MOTION: On a motion by Ms. Cooper and a second by Ms. Aust, the Board unanimously approved the July 6, 2022 IFA Board Meeting minutes.

## Public Comment Period

## Receive Comments from General Public

Chair Nelson opened the public comment period and asked if anyone in the audience would like to address the Board. No members of the audience requested to speak. Chair Nelson closed the public comment period.

## Consent Agenda

Chair Nelson asked if any items needed to be removed from the consent agenda. Item J. WQ 22-11, SRF Planning and Design Loans was removed due to Ms. Reasner and Mr. Van Milligen having a conflict of interest.

MOTION: Ms. Randleman made a motion to approve the remaining items on the consent agenda, which included the following:

IADD - Authorizing Resolutions
A. AG 22-027B, Carson and Alyssa Cline
B. AG $22-028$ B, Andrew Arden and Alyssa Ann Pedersen Dooley
C. AG 22-029B, Tyler and Kelsie Hebl
D. AG 22-030B, Jared and Jamie Kriegel

IADD - Amending Resolutions
E. AG 19-033M, Michael Thomas Donovan
F. AG 22-011M, Chad Eric Stamp

IADD - Beginning Farmer Tax Credit Program
G. AG-TC \#22-05, Beginning Farmer Tax Credit Program

Private Activity Bonds
H. PAB 22-18A, Orchard Place and Woodlands Project
I. PAB 22-19A, 1917 Lofts Project

Water Quality
K. WQ 22-12, SRF Construction Loans

On a second by Mr. Eisenman, the Board unanimously approved the remaining items on the consent agenda.

MOTION: Ms. Randleman made a motion to approve WQ 22-11, SRF Planning \& Design Loans. On a second by Ms. Cooper, a roll call vote was taken with the following results: YES: Aust, Borg, Cooper, Eisenman, Nelson, Randleman, and Thomas; NO: None; Abstain: Reasner and Van Milligen. The motion passed.

## Finance

## June 2022 Financials

Ms. Pulford presented the highlights of the June 2022 financial statement that was included in the board packet.

MOTION: On a motion by Mr. Thomas, and a second by Mr. Eisenman, the Board unanimously approved the June 2022 financials.

## FIN 22-14, SRF Amendment to the Master Trust Agreement

Ms. Harris shared that this resolution allows the Authority to combine multiple changes that have been made over the years. There are four main changes in the agreement; 1. Permit non direct placement of bonds. 2. Update LIBOR references and add fallback language for an alternative, SOFR, or another applicable rate, when LIBOR is no longer available. 3. Update "Master Trustee" reference to Computershare Trust Company, NA as a successor to Wells Fargo Bank NA, and make administrative changes requested by the Master Trustee. 4. Include the Board approved change from April 2020 via the April supplemental trust agreement which clarified and removed ambiguity related to allowable investments in the Equity Fund.

Ms. Cooper and Ms. Harris discussed fallback language.
MOTION: On a motion by Ms. Cooper, and a second by Mr. Thomas, the Board unanimously approved FIN 22-14.

## FIN 22-15, SRF Authorizing Resolution - Series 2022CD Bonds

Ms. Harris shared that staff has been looking at refunding prior Series 2013 and Series 2015. This resolution authorizes the issuance of an amount not to exceed $\$ 45$ million of tax-exempt bonds related to the Series 2013 and an amount not to exceed $\$ 70$ million of taxable bonds related to the Series 2015. Series 2013 would be refunded with a tax-exempt forward delivery structure to allow the Authority to lock in an interest rate now and close on the refunding bonds near August 1, 2023, the optional call date, to maximize savings. Series 2015 would be refunded with a convertible advance forward delivery by using taxable rates on the refunding bond, having all proceeds delivered at closing to fund an advance refunding escrow, and setting a future tax-exempt rate. At the August 1, 2023 optional call date, the taxable bonds will convert to tax-exempt and the interest rate moves at conversion to the pre-determined tax-exempt rate for the remaining life of the new bond.

MOTION: On a motion by Ms. Cooper, and a second by Ms. Randleman, the Board unanimously approved FIN 22-15.

## Private Activity Bonds

## PAB 17-09B-3, Cottage Grove Place - Amending Resolution

Mr. Smith shared that this a resolution, initially adopted in 2017, for a skilled nursing facility called Cottage Grove Place in Cedar Rapids. The project would like to extend the maturity and change the interest rate of their Series 2017B Bonds. A public hearing was held this morning, August 3, and no comments were received. Mr. Smith requested board action on PAB 17-09B-3.

MOTION: On a motion by Ms. Randleman and a second by Mr, Eisenman, the Board unanimously approved PAB 17-09B-3.

## ED-364L, Village Court Amending Resolution

Mr. Smith shared that this is an amending resolution for an apartment complex called Village Court in Johnston, which was originally adopted in 1985. This resolution amends the Indenture and the Series 1985A Bonds so that the interest rate will be based on SOFR, instead of LIBOR. Mr. Smith requested board action on ED-364L.

MOTION: On a motion by Ms. Cooper and a second by Mr. Thomas, the Board unanimously approved ED-364L.

## Executive Director's Office

Mr. Smith shared that the Homeowner Assistance Fund has launched, and IFA has contracted Witt O'Brien's to assist with the program. At this time, more than 75 homeowners have been assisted to cure delinquencies on their mortgage or other non-mortgage home related expenses. There are more than 400 cases that are under review and roughly $\$ 600,000$ has been disbursed to homeowners in communities across the state. The program goes until the end of 2026.

Director Durham stated that the application portal for the Iowa Rent and Utility Assistance Program will close on August $30^{\text {th }}$ at 5:00 $\mathrm{p} . \mathrm{m}$. due to the program ending with the Department of the Treasury on September $30^{\text {th }}$. She also shared that there will be a stakeholder meeting on Tuesday, August $9^{\text {th }}$ and a special IFA board meeting on August $31^{\text {st }}$ to present the draft QAP that the LIHTC team has been working on. In addition, staff is working on the HOME ARP program which has a fund of $\$ 30$ million and a plan will be submitted to HUD. The priority of the program will be to assist people with disabilities. Director Durham also shared updates regarding multiple staff changes.

Ms. Jared shared that IFA has partnered with the Iowa Association of Realtors to launch a homeownership incubator program. The goal of the program is to advance financial literacy around homeownership by charging our partners with submitting creative and innovative ways to reach the underserved populations in Iowa. Staff will sort through submissions by August $15^{\text {th }}$ and the finalists will pitch their ideas on September $8^{\text {th }}$, at the HousingIowa Conference. The winner will receive $\$ 20,000$ to carry out their initiative. Ms. Jared also shared additional details and highlights of the upcoming HousingIowa Conference that will be held at the Iowa Events Center, September $7^{\text {th }}-9^{\text {th }}$.

## Other Business

The next meeting of the IFA Board of Directors will be Wednesday, September 7, 2022 at 5:00 p.m. at the HousingIowa Conference.

## Adjournment

On a motion by Mr. Eisenman and a second by Mr. Thomas, the August 3, 2022 meeting of the Iowa Finance Authority Board of Directors adjourned at 11:40 a.m.

Dated this $7^{\text {th }}$ day of September 2022.
Respectfully submitted:
Approved as to form:

Deborah Durham,
Michel Nelson, Chair
Executive Director

Iowa Finance Authority

## SPECIAL BOARD MEETING MINUTES

## Helmick Conference Room <br> 1963 Bell Ave. Des Moines, IA <br> August 31, 2022

Board Members Present

Ashley Aust<br>John Eisenman<br>Amy Reasner<br>Gilbert Thomas<br>Representative Sorensen

Tracey Ball<br>Jennifer Cooper Michel Nelson<br>Ruth Randleman<br>Michael Van Milligen

## Board Members Absent

Lyle Borg
Representative Klimesh
Senator Wahls
Representative Judge

## Staff Members Present

Debi Durham, Executive Director
Aaron Smith, Chief Bond Programs Officer
Cindy Harris, Chief Financial Officer
Rob Christensen, Chief Information Officer
Jennifer Pulford, Accounting Director
Ashley Jared, Communications Director
Derek Folden, LIHTC Program Director
Brian Sullivan, Chief Programs Officer
Nancy Peterson, LIHTC Analyst
Sam Askland, Underwriter
Stacy Cunningham, LIHTC Analyst
Tim Morlan, Asset Management Director
Rick Peterson, Chief Operations \& Cultural Officer

Nicki Howell, IFA Office Assistant Kristin Hanks-Bents, Assistant Legal Counsel Rita Grimm, Chief Legal Counsel
Alyson Fleming, Section 8 Director
Amber Lewis, Homeless Program Director
Deena Klesel, Programs Accountant
Jamie Giusti, Housing Programs Specialist
Katie Kulisky, LIHTC Analyst
John Kerss, Facility Engineer
Staci Hupp Ballard, Chief Strategic Communications Director

## Others Present

Jina Bresson, TOS
Dan Garrett
Scott Fitzpatrick
Sam Erickson
Craig Armstrong

Matt Gillam, Overland Property Group Maggy Jares
Mark Shelburne
Megan Sand Carr
Mike Pogge-Weaver

| Dustin Crook | Nicole D Sand |
| :---: | :---: |
| Emily Sewell | Russ Frazier |
| Jack Hatch | Thom Amdur |
| Jim Danaher | Tyler Sheeran |
| Keith Olson | Wyllys Mann |
| Rick Hunsaker | Ben Koester |
| Sarah Reilly | Ed |
| Adit |  |

## Board Chair <br> Welcome and Roll Call

Chair Nelson called to order the August 31, 2022 meeting of the Iowa Finance Authority (IFA) Board of Directors at 3:00 p.m. Roll call was taken, and a quorum was established. The following Board members were present: Aust, Ball, Cooper, Eisenman, Nelson, Randleman, Reasner, Thomas and Van Milligen. The following Board members were absent: Borg.

## Public Comment Period

## Receive Comments from General Public

Chair Nelson opened the public comment period and asked if anyone in the audience would like to address the Board. Scott Fitzpatrick addressed the Board and thanked staff for all the work they are doing to update the QAP. No other comments were received. Chair Nelson closed the public comment period.

## Housing Programs

## HI 22-08, 2022 9\% LIHTC Awards

Mr. Folden presented the board with the $20229 \%$ LIHTC award recommendations that were provided in the board packet. Mr. Folden stated that were 24 applicants requesting $\$ 20,500,000$ from across the state. Of the 24 applicants, 11 are recommended to receive just under $\$ 10,000,000$ in awards. The awarded projects consist of 385 LIHTC units and 27 market rate units. Mr. Folden shared that townhouses were incentivized this year and a lot of the awarded projects include townhouses. The 11 projects that staff recommends awarding are CHI Adel Manor LLLP in Adel, EHDG New Horizon in Davenport, The Stella in Grinnell, Villas at Fox Pointe Audubon in Audubon, The Villas at Governor's Field in Carroll, Boone Senior Cottages in Boone, Arro Senior in Hiawatha, The Crossing in Bondurant, Prairie Stone Townhomes in Cedar Rapids, Asbury Heights in Ottumwa, and The Historic Winterset High School Apartments in Winterset.

Ms. Randleman requested a map of the state showing all the awarded projects for future presentations.
MOTION: Mr. Thomas made a motion to approve HI 22-08. On a second by Ms. Ball, a roll call vote was taken with the following results. YES: Aust, Ball, Cooper, Nelson, Randleman, Reasner, Thomas and Van Milligen; NO: None; Abstain: None. The motion passed.

## HI 22-09, 2023 Draft QAP

Mr. Folden presented the 2023 draft QAP which was included in the board packet. Public comment of the draft starts today, and discussions will continue until the draft is finalized. There will be a session on the QAP at next week's HousingIowa Conference.

Ms. Randleman asked if resolutions will be accepted from communities wanting to approve rezoning. Mr. Folden stated that points will not be awarded if a community approves resolution to rezone, only if the zoning is in place.

MOTION: Ms. Randleman made a motion to approve HI 22-09. On a second by Ms. Reasner, a roll call vote was taken with the following results. YES: Ball, Cooper, Nelson, Randleman, Reasner, Thomas and Van Milligen; NO: None; Abstain: Aust. The motion passed.

## HI 22-10, Refund of Reservation Fee - Reserves of Hawkeye

Mr. Folden shared that many awarded projects in 2021 are struggling to meet requirements due to construction and labor challenges and two have requested to return their 2021 9\% QAP credits. Section
3.8 of the $20219 \%$ QAP states that all fees are nonrefundable. However, due to the circumstances and challenges developers are facing in the current market, staff is requesting that the project reservation fee is refunded to the developer. The Reserves of Hawkeye reservation fee is $\$ 84,000$.

Mr. Folden shared concerns that disaster credits may not be extended into next year and staff may not have time to award the credits to another project if refund requests do not come in and get approved quickly. He also stated that staff wants to be consistent with their response to refund requests and are only suggesting refunds for the 2021 round of awards due to the extenuating circumstances that are beyond the developers' control.

MOTION: Ms. Reasner made a motion to approve HI 22-10, with the intention to limit the refund to projects in the 2021 award year due to extraordinary building difficulties. On a second by Ms. Cooper, a roll call vote was taken with the following results. YES: Ball, Cooper, Nelson, Randleman, Reasner, Thomas and Van Milligen; NO: None; Abstain: Aust. The motion passed.

## HI 22-11, Refund of Reservation Fee - Stella Ridge

Mr. Folden stated that Stella Ridge has also returned their awarded credits due to difficulties proceeding with the project and staff recommends refunding the project's $\$ 84,000$ reservation fee.

MOTION: Ms. Reasner made a motion to approve HI 22-11 with the intention to limit the refund to projects in the 2021 award year due to extraordinary building difficulties. On a second by Ms. Randleman, a roll call vote was taken with the following results. YES: Ball, Cooper, Nelson, Randleman, Reasner, Thomas and Van Milligen; NO: None; Abstain: Aust. The motion passed.

## Legal

## Amend 265, Chapter 12 Low-Income Housing Tax Credits

Ms. Hanks-Bents stated that Iowa code section 16.35 requires that IFA has administrative rules that govern various aspects of the allocation process and applications for the awarded tax credits. These rules currently incorporate the QAP by reference. By approving a new QAP, it is necessary to begin the rulemaking process in order to make those rules conform to the current QAP. Staff is proposing amending sub rules 265 Ch .12 .1 and 265 Ch .12 .2 to change the dates referenced in the rules and remove references to the first amended QAP. Ms. Hanks-Bents stated that staff requests that the board approve the filing of a notice of intended action to amend chapter 265 - 12 as set forth in the attached rule making.

MOTION: Mr. Van Milligen made a motion to approve. On a second by Ms. Randleman, a roll call vote was taken with the following results. YES: Aust, Ball, Cooper, Nelson, Randleman, Reasner, Thomas and Van Milligen; NO: None; Abstain: None. The motion passed.

Mr. Nelson and Mr. Folden discussed the penalty for the developers that have requested a reservation fee refund. Mr. Folden stated that there is currently no penalty regarding the 2023 QAP unless IFA would take action to penalize the developer. Staff and the board will discuss the options if the issue comes up again in the future.

## Other Business

The next meeting of the IFA Board of Directors will be Wednesday, September 7, 2022.

## Adjournment

On a motion by Mr. Thomas and a second by Ms. Reasner, the August 31, 2022 meeting of the Iowa Finance Authority Board of Directors adjourned at 3:34 p.m.

Dated this 7th day of September 2022.

Respectfully submitted:

Deborah Durham, Executive Director

Approved as to form:

Michel Nelson, Chair
Iowa Finance Authority

## To: Iowa Finance Authority Board of Directors

From: Tammy Nebola, lowa Ag Program Specialist Aaron Smith, Chief Bond Programs Director

Date: August 25, 2022
Re lowa Agricultural Division Beginning Farmer Loan and Tax Credit Programs

## Consent Agenda

Iowa Agricultural Development Division

## Authorizing Resolutions

## AG 22-031 Paul and Nicole Hynek

This is a resolution authorizing the issuance of $\$ 290,000$ for Paul and Nicole Hynek. The bond will be used: To purchase approximately 38 acres of agricultural land with house and out-buildings in Johnson County. The lender is Lincoln Savings Bank in Reinbeck.

- Need Board action on Resolution AG 22-031B


## Amending Resolutions

## AG 16-004 John P. Skow, Humboldt

This is a resolution amending a $\$ 160,000$ Beginning Farmer Loan to John P. Skow issued 3/15/2016 to transfer the bondholder from Bank lowa, Humboldt, IA to First Bank, Clarion, IA. Increase the interest rate from $3.50 \%$ to $4.90 \%$ until March 15, 2028 at which time the rate will adjust from the original index of $3.25 \%$ above the 5 year US Treasury Rate to the new index of $2.25 \%$ above the Federal Home Loan Bank of Des Moines Five Year Advance Rate and be adjustable every five years thereafter. Due to the change the annual payment amount will increase from $\$ 8,754.83$ to $\$ 9,865.45$ beginning on March 15 , 2023. Decrease the rate ceiling from $15.50 \%$ to $10.90 \%$ and increase the rate floor from $3.50 \%$ to $4.50 \%$. Bank lowa will be assigning all loan, security and bond documents to First Bank. All other loan terms will remain the same. The lender is First Bank in Clarion.

- Need Board action on Resolution AG 16-004M


## AG 17-053 Cody E. Gray, Villisca

This is a resolution amending a $\$ 90,000$ Beginning Farmer Loan to Cody E. Gray issued 11/30/2017 to transfer the bondholder from Houghton State Bank, Red Oak, IA to TS Bank, Corning, IA. Increase the interest rate from $4.00 \%$ to $4.50 \%$ and fix for another ten years until November 30, 2032 at which time the rate will adjust from the original index of $1.50 \%$ under the announced prime rate of Houghton State Bank 5 year Ag RE Rate to the new index of 0.25\% below the announced prime rate of Wall Street Journal Prime and be adjustable every ten years thereafter. Due to the rate change the annual payment amount will increase from $\$ 5,241.56$ to $\$ 5,340.24$ beginning on November 30, 2022. Houghton State Bank will be assigning all loan, security and bond documents to TS Bank. All other loan terms will remain the same. The lender is TS Bank in Corning.

- Need Board action on Resolution AG 17-053M


## Beginning Farmer Tax Credit Program

## AG-TC \#22-06, Beginning Farmer Tax Credit Program

The Beginning Farmer Tax Credit (BFTC) program allows agricultural asset owners to earn lowa income tax credits for leasing their land, equipment and/or buildings to beginning farmers. Leases must be for terms of 2-5 years. The tax credit for cash rent leases is $5 \%$ of the amount of the rent. The tax credit for crop share leases and the flex bonus portion is $15 \%$. The maximum amount of tax credits allocated cannot be more than $\$ 12$ million in any one year. Attached are the BFTC applications reviewed last month. The IADD Board has recommended approval.

## RESOLUTION <br> AG 22-031B

A Resolution authorizing the issuance and sale of an Agricultural Development Revenue Bond to finance the acquisition of a Project by a Beginning Farmer; the execution of a Financing Agreement providing the terms and sale of such Bond and for the repayment of the loan of the proceeds of such bond; and related matters.

WHEREAS, the Iowa Finance Authority (the "Authority") is a public instrumentality and agency of the State of Iowa established and empowered by the provisions of Chapter 16 of the Code of Iowa (together, the "Act") to issue its negotiable bonds and notes for the purpose of financing in whole or in part the acquisition by construction or purchase of Agricultural Land, Agricultural Improvements, or Depreciable Agricultural Property by a Beginning Farmer; and

WHEREAS, the Authority has received and has approved an Application from the Beginning Farmer identified on Exhibit A hereto (the "Beginning Farmer") to issue its Agricultural Development Revenue Bond (the "Bond") in the principal amount identified on Exhibit A hereto (the "Principal Amount") to finance the acquisition of the Project identified on Exhibit A hereto (the "Project"); and

WHEREAS, it is necessary and advisable that provisions be made for the issuance of the Bond in the Principal Amount as authorized and permitted by the Act to finance the cost of the Project to that amount; and

WHEREAS, the Authority will loan the proceeds of the Bond to the Beginning Farmer pursuant to the provisions of a Financing Agreement among the Authority, the Bond Purchaser identified in Exhibit A hereto (the "Lender") and the Beginning Farmer (the "Agreement"), the obligation of which will be evidenced by a Promissory Note the repayment of which will be sufficient to pay the principal of, redemption premium, if any, and interest on the Bond as and when the same shall be due and payable; and

WHEREAS, the Bond will be sold to the Lender pursuant to and secured as provided by the Agreement; and

NOW, THEREFORE, BE IT RESOLVED by the Iowa Finance Authority as follows:
Section 1. The Project Consistent with the Act. It is hereby determined that the Project, as described in the representations and certifications of the Beginning Farmer in the Application to the Authority and in the Agreement qualifies under the Act for financing with the proceeds of the Bond, and further, it is found and determined that the financing of the Project will promote those public purposes outlined in the Act.

Section 2. Authorization of the Bond. In order to finance the cost of the Project, the Bond shall be and the same is hereby authorized, determined and ordered to be issued in the Principal Amount. The Bond shall be issued as a single Bond in fully registered form, transferable only in accordance with its terms, and shall be dated, shall be executed, shall be in such form, shall be payable, shall have such prepayment provisions, shall bear interest at such rates, and shall be subject to such other terms and conditions as are set forth in the Agreement and the Bond. However, if so requested by the Beginning

Farmer and the Lender, the Chairman or Vice Chairman is hereby empowered to adjust the Principal Amount of the Bond and any of the other terms and conditions as set forth therein or in the Agreement, to an amount or in such manner as is mutually acceptable to the Lender and the Beginning Farmer, provided that the principal amount of the Bond after adjustment is never more than the Principal Amount. In the event such adjustments are made, they shall be set forth in the Agreement. The Bond and the interest thereon do not and shall never constitute an indebtedness of or a charge either against the State of Iowa or any subdivision thereof, including the Authority, within the meaning of any constitutional or statutory debt limit, or against the general credit or general fund of the Authority, but are limited obligations of the Authority payable solely from revenues and other amounts derived from the Agreement and the Project and shall be secured by an assignment of the Agreement and the revenues derived therefrom to the Lender. Forms of the Bond and the Agreement are before this meeting and are by this reference incorporated in this Bond Resolution, and the Secretary is hereby directed to insert them into the minutes of the Authority and to keep them on file.

Section 3. Agreement; Sale of the Bond. In order to provide for the loan of the proceeds of the Bond to the Beginning Farmer to finance the Project and the payment by the Beginning Farmer of amounts sufficient to pay the principal of, premium, if any, and interest on the Bond, and in order to provide for the sale of the Bond to the Lender and the conditions with respect to the delivery thereof, the Executive Director shall execute in the name and on behalf of the Authority the Agreement in substantially the form submitted to the Authority, which is hereby approved in all respects. However, the Executive Director is empowered to amend the Agreement prior to the execution thereof to conform the same to any adjustments of the Principal Amount or other provisions of the Bond as authorized in Section 2 hereof. The sale of the Bond to the Lender is hereby approved and the Chairman or Vice Chairman and Secretary of the Authority are hereby authorized and directed to execute and deliver the Bond to the Lender. Payment by the Lender of the purchase price, namely the Principal Amount, or such lesser amount as determined by the Chairman or Vice Chairman pursuant to Section 2 hereof, in immediately available funds in accordance with the Agreement shall constitute payment in full for the Bond. The Lender shall immediately deposit such purchase price to the account or credit of the Beginning Farmer in accordance with the Agreement to effect the making of the loan of the proceeds of sale of the Bond to the Beginning Farmer pursuant to the Agreement.

Section 4. Repayment of Loan. The Agreement requires the Beginning Farmer in each year to pay amounts as loan payments sufficient to pay the principal of, redemption premium, if any, and interest on the Bond when and as due and the payment of such amounts by the Beginning Farmer to the Lender pursuant to the Agreement is hereby authorized, approved, and confirmed.

Section 5. Filing of Agreement. The Executive Director is authorized and directed to file a copy of this resolution and the Agreement with the Iowa Secretary of State pursuant to Sections 16.26(7) and $175.17(7)$ of the Act to evidence the pledge of or grant of a security interest, in the revenues to be received under, and all of the Authority's interests in the Agreement, by the Authority to the Lender.

Section 6. Miscellaneous. The Chairman, Vice Chairman, and/or Secretary are hereby authorized and directed to execute, attest, seal and deliver any and all documents and do any and all things deemed necessary to effect the issuance and sale of the Bond and the execution and delivery of the Agreement, and to carry out the intent and purposes of this resolution, including the preamble hereto.

Resolution B
Page 2

Section 7. Severability. The provisions of this resolution are hereby declared to be separable, and if any section, phrase, or provisions shall for any reason be declared to be invalid, such declaration shall not affect the validity of the remainder of the sections, phrases, and provisions.

Section 8. Repealer. All resolutions, parts of resolutions or prior actions of the Authority in conflict herewith are hereby repealed to the extent of such conflict.

Section 9. Effective Date. This resolution shall become effective immediately upon adoption.
Passed and approved this $7^{\text {th }}$ day of September 2022.

Michel Nelson, Board Chairman

## ATTEST:

Deborah Durham, Secretary
(Seal)

Resolution B
Page 3

## EXHIBIT A

Resolution B
Page 4

1. Project Number:
2. Beginning Farmer:
3. Bond Purchaser:
4. Principal Amount:
$\mathbf{\$ 2 9 0 , 0 0 0}$
5. Initial Approval Date: $8 / 24 / 2022$
6. Public Hearing Date:

8/24/2022
7. Bond Resolution Date: 9/7/2022
8. Project:

To purchase approximately 38 acres of agricultural land with house and out-buildings
AG 22-031
Paul and Nicole Hynek
PO Box 33
Swisher, IA 52338-0033
Lincoln Savings Bank
508 Main St, PO Box E
Reinbeck, IA 50069-1052

## RESOLUTION AG 16-004M

A Resolution amending an Agricultural Development Revenue Bond.
WHEREAS, the Iowa Agricultural Development Authority, or its successor, the Iowa Finance Authority (the "Authority"), heretofore took action to authorize the issuance of an Agricultural Development Revenue Bond, Project No. AG 16-004 (the "Bond") pursuant to Resolution B relating thereto (the "Bond Resolution") for the purpose of financing the acquisition of the Project (as defined in the Bond Resolution) by the Beginning Farmer (as defined in the Bond Resolution); and

WHEREAS, the Beginning Farmer has requested to change the bondholder, current interest rate and payment amount, rate index and rate adjustment frequency on the Bond.

NOW, THEREFORE, Be It Resolved by the Iowa Finance Authority, as follows:
Section 1. The Authority hereby approves transferring the bondholder on the Bond from Bank Iowa, Humboldt, IA to First Bank, Clarion, IA. Increase the interest rate from $3.50 \%$ to $4.90 \%$ until March 15,2028 at which time the rate will adjust from the original index of $3.25 \%$ above the 5 year US Treasury Rate to the new index of $2.25 \%$ above the Federal Home Loan Bank of Des Moines Five Year Advance Rate and be adjustable every five years thereafter. Due to the change the annual payment amount will increase from $\$ 8,754.83$ to $\$ 9,865.45$ beginning on March 15, 2023. Decrease the rate ceiling from $15.50 \%$ to $10.90 \%$ and increase the rate floor from $3.50 \%$ to $4.50 \%$. Bank Iowa will be assigning all loan, security and bond documents to First Bank. All other loan terms will remain the same. Eff. 07.15.2022.

Section 2. That the Staff and Officers of the Authority are hereby authorized to amend any and all loan documents as necessary to reflect the aforementioned amendments.

Section 3. That except as amended herein, the Bond and other loan documents are hereby confirmed in all other respects.

Section 4. All resolutions, parts of resolutions or prior actions of the Authority in conflict herewith are hereby repealed to the extent of such conflict.

Section 5. This resolution shall become effective immediately upon adoption.
Passed and approved on this $7^{\text {th }}$ day of September 2022.

Michel Nelson, Board Chairman

## ATTEST:

September 7, 2022

David E. Boswell
First Bank
322 Central Ave E, PO Box 69
Clarion, IA 50525-1311

Re: John P. Skow - Project No. AG 16-004
Dear Mr. Boswell:
The lowa Agricultural Development Division (IADD) Board held its monthly meeting on August 24, 2022, and the above project change was recommended for approval to the Iowa Finance Authority (IFA). The IFA Board held its monthly meeting on September 7, 2022, and the above project was approved for the proposed loan changes. The changes approved were as follows:

Transfer the bondholder from Bank lowa, Humboldt, IA to First Bank, Clarion, IA. Increase the interest rate from $3.50 \%$ to $4.90 \%$ until March 15, 2028 at which time the rate will adjust from the original index of $3.25 \%$ above the 5 year US Treasury Rate to the new index of $\mathbf{2 . 2 5 \%}$ above the Federal Home Loan Bank of Des Moines Five Year Advance Rate and be adjustable every five years thereafter. Due to the change the annual payment amount will increase from $\$ 8,754.83$ to $\$ 9,865.45$ beginning on March 15, 2023. Decrease the rate ceiling from $15.50 \%$ to $10.90 \%$ and increase the rate floor from $3.50 \%$ to $4.50 \%$. Bank lowa will be assigning all loan, security and bond documents to First Bank. All other loan terms will remain the same. Eff. 07.15.2022

Attached is a copy of the official board resolution for the above Beginning Farmer Loan Program project. This resolution was recently approved by the lowa Finance Authority (IFA) board of directors and prepared by our bond attorney.

If you have any questions, please do not hesitate to contact me at 515.452.0468 or Tammy.Nebola@lowaFinance.com.


Enclosure: Board Resolution
cc: John P. Skow

A Resolution amending an Agricultural Development Revenue Bond.
WHEREAS, the Iowa Agricultural Development Authority, or its successor, the Iowa Finance Authority (the "Authority"), heretofore took action to authorize the issuance of an Agricultural Development Revenue Bond, Project No. AG 17-053 (the "Bond") pursuant to Resolution B relating thereto (the "Bond Resolution") for the purpose of financing the acquisition of the Project (as defined in the Bond Resolution) by the Beginning Farmer (as defined in the Bond Resolution); and

WHEREAS, the Beginning Farmer has requested to change the bondholder, current interest rate and payment amount, rate index and rate adjustment frequency on the Bond.

NOW, THEREFORE, Be It Resolved by the Iowa Finance Authority, as follows:
Section 1. The Authority hereby approves transferring the bondholder on the Bond from Houghton State Bank, Red Oak, IA to TS Bank, Corning, IA. Increase the interest rate from $4.00 \%$ to $4.50 \%$ and fix for another ten years until November 30, 2032 at which time the rate will adjust from the original index of $1.50 \%$ under the announced prime rate of Houghton State Bank 5 year Ag RE Rate to the new index of $0.25 \%$ below the announced prime rate of Wall Street Journal Prime and be adjustable every ten years thereafter. Due to the rate change the annual payment amount will increase from $\$ 5,241.56$ to $\$ 5,340.24$ beginning on November 30, 2022. Houghton State Bank will be assigning all loan, security and bond documents to TS Bank. All other loan terms will remain the same. Eff. 07.26.2022.

Section 2. That the Staff and Officers of the Authority are hereby authorized to amend any and all loan documents as necessary to reflect the aforementioned amendments.

Section 3. That except as amended herein, the Bond and other loan documents are hereby confirmed in all other respects.

Section 4. All resolutions, parts of resolutions or prior actions of the Authority in conflict herewith are hereby repealed to the extent of such conflict.

Section 5. This resolution shall become effective immediately upon adoption.
Passed and approved on this $7^{\text {th }}$ day of September 2022.

Michel Nelson, Board Chairman

## ATTEST:

September 7, 2022

Carson Cline
TS Bank
701 Davis Ave, PO Box 109
Corning, IA 50841-0109

## Re: Cody E. Gray - Project No. AG 17-053

Dear Mr. Cline:
The lowa Agricultural Development Division (IADD) Board held its monthly meeting on August 24, 2022, and the above project change was recommended for approval to the Iowa Finance Authority (IFA). The IFA Board held its monthly meeting on September 7, 2022, and the above project was approved for the proposed loan changes. The changes approved were as follows:

Transfer the bondholder from Houghton State Bank, Red Oak, IA to TS Bank, Corning, IA. Increase the interest rate from $4.00 \%$ to $4.50 \%$ and fix for another ten years until November 30, 2032 at which time the rate will adjust from the original index of $1.50 \%$ under the announced prime rate of Houghton State Bank 5 year Ag RE Rate to the new index of $0.25 \%$ below the announced prime rate of Wall Street Journal Prime and be adjustable every ten years thereafter. Due to the rate change the annual payment amount will increase from $\$ 5,241.56$ to $\$ 5,340.24$ beginning on November 30, 2022. Houghton State Bank will be assigning all loan, security and bond documents to TS Bank. All other loan terms will remain the same. Eff. 07.26.2022

Attached is a copy of the official board resolution for the above Beginning Farmer Loan Program project. This resolution was recently approved by the lowa Finance Authority (IFA) board of directors and prepared by our bond attorney.

If you have any questions, please do not hesitate to contact me at 515.452.0468 or Tammy.Nebola@lowaFinance.com.

## RESOLUTION

## AG-TC 22-06

WHEREAS, the Iowa Finance Authority (the "Authority"), in accordance with the statutory directives set forth in Chapter 16 of the Code of Iowa, has established the Iowa Agricultural Development Division ("IADD") to administer the Beginning Farmer Tax Credit Program; and

WHEREAS, the Authority offers tax credits under the Beginning Farmer Tax Credit Program as a means of encouraging the execution of assets transfer agreements with beginning farmers; and

WHEREAS, the Authority has received applications seeking tax credit allocations from the Beginning Farmer Tax Credit Program; and

WHEREAS, the IADD has determined the applications meet the eligibility requirements of Chapter 16; and

WHEREAS, the IADD Board has recommended approval of the tax credit applications set forth on Exhibit A; and

WHEREAS, the Authority desires to authorize the allocation of tax credits set forth on Exhibit A;
NOW, THEREFORE, BE IT RESOLVED by the Board of the Iowa Finance Authority as follows:
SECTION 1. The Board authorizes the Executive Director to execute and deliver for and on behalf of the Authority any and all certificates, documents, opinions or other papers and perform all other acts as may be deemed necessary or appropriate in order to implement and carry out the intent and purposes of this Resolution.

SECTION 2. The Board authorizes allocating tax credits to the asset owners set forth on Exhibit A, attached hereto, against taxes imposed in chapter 422 , division II, as provided in section 422.11 M , and in chapter 422 , division III, as provided in section 422.33, and such other restrictions as may be deemed necessary and appropriate by the Executive Director.

SECTION 3. The Board authorizes the Executive Director to certify said tax credits in the manner deemed necessary and appropriate by the Executive Director, subject to the terms and conditions of this Resolution.

SECTION 4. The provisions of this Resolution are declared to be separable, and if any section, phrase or provisions shall for any reason be declared to be invalid, such declaration shall not affect the validity of the remainder of the sections, phrases and provisions.

SECTION 5. All resolutions, parts of resolutions or prior actions of the Authority in conflict herewith are hereby repealed to the extent of such conflict and this Resolution shall become effective immediately upon adoption.

PASSED AND APPROVED this $7^{\text {th }}$ day of September 2022.

## ATTEST:

## Exhibit A

Beginning Farmer Tax Credit (BFTC) Approval Date: 2022 September

| Account <br> Number | Owner Name | County | Beginning <br> Farmer | Rental <br> Type | Cash Rent <br> / Acre | Crop Share <br> Percentage | Number <br> Of Lease <br> Years |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 4672 | Joe Anderson | Wright | Grant William Stein | Cash Rent | $\$ 299.00$ | 0.00 | 2 | $\$ 4,426.00$ |  |
| Total |  |  |  |  |  |  |  |  | $\$ 4,426.00$ |

## MEMORANDUM

Subject: Consent Agenda for August 2022 IFA Board Meeting
From: Aaron Smith, Chief Bond Programs Director
To: Iowa Finance Authority Board of Directors

Date: $\quad$ August 30, 2022

## PRIVATE ACTIVITY BOND PROGRAM

## PAB 22-20A - Gevo Project

This is an application for $\$ 90,000,000$ of lowa Finance Authority Solid Waste Facility Refunding Revenue Bonds or Revenue Bonds for Gevo, Inc., or a related entity (the Borrower). Proceeds from the Bonds will be used to refund the Series 2021 Bonds and financing the acquisition, construction, improving, equipping and furnishing of additional dairy manure anaerobic digesters and other related improvements (collectively, the "Project").

Only the new money portion of this project will require an allocation of Private Activity Bond Cap.

## WATER QUALITY

## WQ 22-13 - State Revolving Fund Planning \& Design Loans

This is a resolution to approve SRF Planning \& Design (P\&D) Loans totaling $\$ 105,000$ for the following entity:

- Ridgeway

P\&D loans have 0\% interest for up to 3 years to help communities with the costs during the planning and design phase of their wastewater or drinking water project.

## WQ 22-14 - State Revolving Fund Construction Loans

This is a resolution to approve SRF Construction Loans totaling $\$ 21,162,000$ for the following communities:

- Fort Atkinson
- Nevada

SRF Construction Loans have an interest rate of $1.75 \%$ for 20 years, or $2.75 \%$ for 30 years.

Approving an Application for $\$ 90,000,000$
Iowa Finance Authority Solid Waste Facility Refunding Revenue Bonds or Revenue Bonds
(Gevo Project), in one or more series
For Gevo, Inc. or a related entity (the "Borrower")

And Evidencing the Intent to Proceed with the Issuance of $\$ 90,000,000$ Solid Waste Facility Refunding Revenue Bonds or Revenue Bonds

WHEREAS, the Iowa Finance Authority, a public instrumentality and agency of the State of Iowa duly organized and existing under and by virtue of the Constitution and laws of the State of Iowa (the "Authority") is authorized and empowered by Chapter 16 of the Code of Iowa (the "Act") to issue bonds and notes for the purpose of financing or refunding the cost of certain projects defined in the Act that further the development and expansion of family farming, soil conservation, housing, and business in the State; and

WHEREAS, the Authority has received the Private Activity Bond Program Application set forth in Exhibit A attached hereto (the "Application") which Application is incorporated herein as though set out here in full; and

WHEREAS, the Application is a request that the Authority issue its revenue bonds in an amount not to exceed $\$ 90,000,000$, in one or more series (the "Bonds") and loan the proceeds from the sale of the Bonds to the Borrower listed in the Application for the purposes stated therein (the "Project"); and

WHEREAS, the Authority and the Borrower desire to comply with the requirements of Treasury Regulation 1.150-2 (the "Regulations") with respect to the Project;

NOW, THEREFORE, Be It Resolved by the Board of the Authority, as follows:
Section 1. Approval of Application. The Application is hereby approved, and the Executive Director, the Chief Financial Officer, the Chief Operating Officer or the Chief Bond Programs Director of the Authority (each an "Authorized Officer") are authorized to notify the Borrower of such approval.

Section 2. Reimbursement from Bond Proceeds. Based upon representations of the Borrower, the Authority declares (a) that the Borrower proposes to undertake the Project, (b) that except for (i) expenditures aggregating no more than the lesser of $\$ 100,000$ or $5 \%$ of the proceeds of the Bonds, (ii) preliminary expenditures (as described in the Regulations) in an amount not to exceed $20 \%$ of the issue price of the Bonds, and (iii) other expenditures made not earlier than 60 days before the date hereof, no expenditures for the Project have been made by the Borrower and no expenditures will be made by the Borrower until after the date hereof, and (c) the Borrower reasonably expects to reimburse the expenditures made for costs of the Project
with the proceeds of the Bonds. This Resolution is a declaration of official intent adopted pursuant to Section 1.150-2 of the Regulations.

Section 3. Intent to Issue Bonds. It is hereby determined necessary and advisable that the Authority proceed with the issuance and sale of the Bonds as permitted by the Act and that the Authority hereby declares its intent to issue the Bonds to finance the Project, and that such actions will be taken by the Authority as may be required by the Act to authorize, issue and sell the Bonds.

Section 4. Execution and Approval of Agreements. The Authority will enter into all agreements necessary to be entered into by the Authority in connection with the issuance and sale of the Bonds. The Authority's counsel shall approve all agreements to be entered into in connection with the issuance of the Bonds, and such agreements shall be authorized and approved after due consideration by the Authority prior to their execution by the Authority.

Section 5. Notice and Governor Approval. Any Authorized Officer and the staff of the Authority are directed, on behalf of the Authority, to publish notice of the proposal to issue the Bonds, to conduct a public hearing on such proposal and, following such hearing, obtain the approval of the Governor as the chief elected executive officer, all as required by Section 147(f) of the Internal Revenue Code of 1986, as amended.

Section 6. Preliminary Official Statement. Any Authorized Officer and the staff of the Authority are authorized to cooperate in the preparation of a preliminary official statement with respect to the Bonds, and that any Authorized Officer is authorized to execute and deliver such certificates to comply with SEC Rule 15c2-12 in connection with the offer, sale and issuance of the Bonds.

Section 7. Further Actions. Any Authorized Officer and counsel of the Authority are hereby authorized and directed to take such further actions as may be necessary to effect the intent and purpose of this Resolution, the accomplishment of the Project and the sale and issuance of the Bonds.

Section 8. Not Obligations of the Authority. The Bonds, when issued, shall be limited obligations payable solely out of the revenues derived from the debt obligation, collateral, or other security furnished by or on behalf of the Borrower. The Bonds, the interest thereon and any other payments or costs incident thereto do not constitute an indebtedness or a loan of the credit of the Authority, the State of Iowa or any political subdivision thereof within the meaning of any constitutional or statutory provisions. The Authority does not pledge its faith or credit nor the faith or credit of the State of Iowa nor any political subdivision of the State of Iowa to the payment of the principal of, the interest on or any other payments or costs incident to the Bonds. The issuance of the Bonds and the execution of any documents in relation thereto do not directly, indirectly or contingently obligate the State of Iowa or any political subdivision of the State of Iowa to apply money from or levy or pledge any form of taxation whatever to the payment of the principal of or interest on the Bonds or any other payments or costs incident thereto. The Authority has no taxing power.

Section 9. Costs. It is to be understood that the Borrower shall pay all costs, including costs of counsel, and expenses of the Authority related to the Bonds and the Project.

Section 10. Repealer. All resolutions, parts of resolutions, and prior actions of the Authority in conflict herewith are hereby repealed to the extent of such conflict.

Passed and approved this $7^{\text {th }}$ day of September, 2022.

## ATTEST:

Michel Nelson, Chairperson
(SEAL)
Deborah Durham, Secretary

EXHIBIT A
ATTACH APPLICATION

Deborah Durham, Executive Director
1963 Bell Avenue, Suite 200
Des Moines, lowa 50315
(515) 452-0400-(800) 432-7230

FOR IFA USE ONLY
Project No. PAB 22-10
Application Received 8/26/2022
Application Fee Received? $\square$
Amount of Request $\$ \underline{90,000,000}$

## PRIVATE ACTIVITY BOND APPLICATION

## Part A - Borrower Information

1. Project Name: GEVO NW Iowa RNG, LLC Renewable Natural Gas Project
2. Contact Person/Title: Lynn Smull, CFO

Company:GEVO, Inc.
Address: 345 Inverness Drive South, Building C, Suite 310

City, State, Zip: Englewood, Colorado 80112

Telephone:(510) 326-3209 E-mail:1smull@gevo.com
3. Principals: (If a partnership, list partners; if a corporation, list officers/directors and state of incorporation; if a nursing facility, list directors and principal staff.) Attach separate list if necessary.
Entity wholly owned by Gevo RNG Holdco, LLC; Officers for the entity include: Patrick R. Gruber (CEO), Christopher M. Ryan (President), L. Lynn Smull (CFO), Geoffrety T. Williams, Jr. (General Counsel and Secretary)
4. If Borrower is a nonprofit corporation, provide copy of IRS determination letter or date of application for determination letter and state purpose: N/A
5. Is the Borrower currently qualified to transact business within the State of lowa? Yes $\boxtimes$ No $\square$
6. If project is a Nursing Facility, is state certificate of need required: Yes $\square$ No $\boxtimes$

If yes, attach copy.
7. Total current FTE's of Borrower: approximately 10

Number of permanent FTE's created by the project:approximately 10

## Part B - Project Information

1. This Project qualifies for financing pursuant to the Private Activity Bond Program as land, buildings or improvements suitable for use as one of the following facilities (Check one):501 c (3) entity:Private college or universityHousing facility for elderly or disabled personsMuseum or library facilityVoluntary nonprofit hospital, clinic or health care facility as defined in Section 135c. 1 (6) of the Iowa Code. Specify: $\qquad$
$\square$ Other 501c (3) entity (please specify)Manufacturing facilityAgricultural processing facility
$\square$ Multi-family housing
Q Solid Waste facility
2. Amount of Loan Request: $\$ 90,000,000$

Amount to be used for refunding: $\$ 69,000,000$
4. Address/Location of Project

Street/City/State 2476 250th Street, Doon Iowa 51235
2301 240th Street, Inwood, Iowa 51240
2633 Elmwood Ave., Rock Valley, Iowa 51247
1760 300th Street, Rock Valley, Iowa 51247
County Lyon and Sioux Counties
5. General Project Description:

The bond proceeds will be used to: (a) refund the Series 2021 Bonds, originally issued for the purpose of (i) financing the acquisition, construction, improving, equipping and furnishing of dairy manure anaerobic digesters and other related improvements located at 2301 240th Street, Inwood, Iowa, (ii) financing the acquisition, construction, improving, equipping and furnishing of dairy manure anaerobic digesters and other related improvements located at 2633 Elmwood Avenue, Rock Valley, Iowa, (iii) financing the acquisition, construction, improving, equipping and furnishing of dairy manure anaerobic digesters and other related improvements located at 1760 300th Street, Rock Valley, Iowa, (iv) financing the acquisition, construction, improving, equipping and furnishing a centrally located raw gas upgrade system (GUS) and other related improvements located at 2476 250th Street, Doon, Iowa, interconnecting to a Northern Natural Gas pipeline
and to finance the acquisition, construction, improving and equipping collection pipelines to transport raw biogas to the GUS between the dairy anaerobic digesters and the GUS; and (b) financing the acquisition, construction, improving, equipping and furnishing of dairy manure anaerobic digesters and other related improvements (collectively, the "Project"); (c) funding any necessary reserves; (d) funding interest during construction of the Project; and (e) paying for costs associated with the issuance of the Series 2022 Bonds.

## Part B - Project Information continued

6. Does the Borrower expect to use bond proceeds to reimburse capital expenditures already made?
$\triangle$ NoYes, in the amount of \$ $\qquad$ (There are IRS limitations on eligible reimbursable costs.)
7. Parties related to the Project:
a. Principal User will be: GEVO, Inc. ultimate parent of borrower GEVO NW Iowa RNG, LLC
b. Seller (if any) of the Project: N/A
c. Purchaser (if any) or Owner or Lessee of the Project: N/A
d. Relationship of Project Seller and Purchaser, if any: N/A
8. Sources and Uses of Project Funds (Sum of Sources and Uses must match):

9. Type of Bond SalePublic Sale
Private Placement

## Part C - Professionals Participating in the Financing

## Applications must have either Bond Counsel or Underwriter/Financial Institution identified

1. Bond Counsel: (an attorney hired by the borrower to ensure the bonds can be issued on a taxexempt basis)
Name: David Grossklaus
Firm Name: Dorsey \& Whitney LLP
Address: 801 Grand Avenue, Suite 4100
City/State/Zip Code: Des Moines, Iowa 50309
Telephone: 515-699-3287 E-mail:.grossklaus.david@dorsey.com_
2. Counsel to the Borrower:

Name: Allan Marks and James Ball, Jr.
Firm Name: Milbank LLP
Address: 2029 Century Park East, 33rd Floor
City/State/Zip Code: Los Angeles, CA 90067
Telephone: 424-386-4376 E-mail:atmarks@milbank.com
3. Underwriter or Financial Institution purchasing the bonds:

Name: Elliot Brown
Firm Name: Citigroup Global Markets Inc.
Address: 388 Greenwich Street, Trading Building, 6th Floor
City/State/Zip Code: New York, NY 10013
Telephone: 212-723-4165_E_mail: elliot.brown@citi.com

## 4. Counsel to the Underwriter:

Name: Todd Eckland
Firm Name: Bracewell LLP
Address: $\quad 1251$ Avenue of the Americas, 49th Floor
City/State/Zip Code: New York, NY 10020
Telephone: 212-508-6167 E-mail: todd.eckland@bracewell.com
5. Trustee: (if needed)

Name:

## Firm Name:

Address:
City/State/Zip Code:
Telephone:
E-mail:

## PART D - Fees and Charges

1. A non-refundable application fee must accompany this form at the time of submission to the Authority. For applications up to $\$ 10$ million, the application fee is $\$ 1,000$. For applications over $\$ 10$ million, the application fee is $\$ 2,500$. The application fee is subtracted from the Issuer's fee at closing.

Submit application to the Authority at the following address:

Aaron Smith<br>Chief Bond Programs Director<br>lowa Finance Authority<br>1963 Bell Avenue, Suite 200<br>Des Moines, IA 50315

2. An Issuer's fee will be due at the time of closing. The fee is 10 basis points for the first $\$ 10$ million and declines after that. Please contact Aaron Smith at (515) 452-0461 or Aaron.Smith@lowaFinance.com for more information.
3. Borrower is required to pay the fees and expenses of Dorsey \& Whitney, who serve as Issuer's Counsel. Bond documents should be sent to David Grossklaus (Grossklaus.David@Dorsey.com) at Dorsey \& Whitney and the Authority's Chief Bond Programs Director (Aaron.Smith@lowaFinance.com).

Dated this 25th day of August, 2022

Borrower: GEVO, Inc._

By:Lynn Smull, CFO


## RESOLUTION <br> WQ 22-13

WHEREAS, the Iowa Finance Authority (the "Authority"), in accordance with the statutory directives set forth in Chapter 16 of the Code of Iowa and sections 455B. 291 through and including 455B. 299 of the Code of Iowa, works with the Iowa Department of Natural Resources to administer the Iowa Water Pollution Control Works Financing Program and the Iowa Drinking Water Facilities Financing Program (collectively, the "SRF Program"); and

WHEREAS, the Authority offers loans under the SRF Program for planning and design expenses associated with clean water and drinking water projects (the "Planning and Design Loans"); and

WHEREAS, the Authority offers the Planning and Design Loans as zero interest loans maturing no later than three years from execution; and

WHEREAS, the communities listed on Exhibit A have applied to the Authority for financial assistance through Planning and Design Loans; and

WHEREAS, the Authority desires to approve Planning and Design Loans to the communities and in the amounts set forth on Exhibit A;

NOW, THEREFORE, BE IT RESOLVED by the Board of the Iowa Finance Authority as follows:
SECTION 1. The Board authorizes the Executive Director to execute and deliver for and on behalf of the Authority any and all certificates, documents, opinions or other papers and perform all other acts as may be deemed necessary or appropriate in order to implement and carry out the intent and purposes of this Resolution.

SECTION 2. The Board authorizes funding Planning and Design Loans to the communities and in the amounts set forth on Exhibit A attached hereto, each with an interest rate of $0 \%$, with a maturity of not to exceed three years, and such other restrictions as may be deemed necessary and appropriate by the Executive Director.

SECTION 3. The Board authorizes the Executive Director to fund said loan from funds held under the SRF Program, all in the manner deemed necessary and appropriate by the Executive Director, subject to the terms and conditions of this Resolution.

SECTION 4. The provisions of this Resolution are declared to be separable, and if any section, phrase or provisions shall for any reason be declared to be invalid, such declaration shall not affect the validity of the remainder of the sections, phrases and provisions.

SECTION 5. All resolutions, parts of resolutions or prior actions of the Authority in conflict herewith are hereby repealed to the extent of such conflict and this Resolution shall become effective immediately upon adoption.

PASSED AND APPROVED this $7^{\text {th }}$ day of September, 2022.

## ATTEST:

## EXHIBIT A

## SRF Planning \& Design Loans

| Borrower | County | Pop. | Amount | CW/DW | Description |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Ridgeway |  |  |  |  |  |
|  | Winneshiek | 275 | $\$ 105,000$ | CW | Treatment Improvements |

\$105,000

## RESOLUTION <br> WQ 22-14

WHEREAS, the Iowa Finance Authority (the "Authority"), in accordance with the statutory directives set forth in Chapter 16 of the Code of Iowa and sections 455B. 291 through and including 455B. 299 of the Code of Iowa, works with the Iowa Department of Natural Resources (the "Department"), to administer the Iowa Water Pollution Control Works Financing Program and the Iowa Drinking Water Facilities Financing Program (collectively, the "SRF Program"); and

WHEREAS, the Authority offers loans under the SRF Program as a means of financing all or part of the construction of certain drinking water or wastewater treatment facilities; and

WHEREAS, the construction activities being undertaken meet the requirements of the SRF Program and have been approved by the Department; and

WHEREAS, the Authority offers the SRF loans at below market interest maturing no later than thirty years from execution; and

WHEREAS, the Authority desires to approve SRF Loans to the communities and in the amounts set forth on Exhibit A;

NOW, THEREFORE, BE IT RESOLVED by the Board of the Iowa Finance Authority as follows:
SECTION 1. The Board authorizes the Executive Director to execute and deliver for and on behalf of the Authority any and all certificates, documents, opinions or other papers and perform all other acts as may be deemed necessary or appropriate in order to implement and carry out the intent and purposes of this Resolution.

SECTION 2. The Board authorizes funding SRF Loans to the communities and in the approximate amounts set forth on Exhibit A attached hereto, each with an interest rate of $1.75 \%$ for a maturity of twenty years or an interest rate of $2.75 \%$ with a maturity of not to exceed thirty years, and such other restrictions as may be deemed necessary and appropriate by the Executive Director.

SECTION 3. The Board authorizes the Executive Director to fund said loan from funds held under the SRF Program, all in the manner deemed necessary and appropriate by the Executive Director, subject to the terms and conditions of this Resolution.

SECTION 4. The provisions of this Resolution are declared to be separable, and if any section, phrase or provisions shall for any reason be declared to be invalid, such declaration shall not affect the validity of the remainder of the sections, phrases and provisions.

SECTION 5. All resolutions, parts of resolutions or prior actions of the Authority in conflict herewith are hereby repealed to the extent of such conflict and this Resolution shall become effective immediately upon adoption.

PASSED AND APPROVED this $7^{\text {th }}$ day of September, 2022.

## ATTEST:

EXHIBIT A
SRF Construction Loans

| Borrower | County | Population | Amount | CW/ DW | Description |
| :--- | :--- | :---: | :---: | :---: | :--- |
| Fort Atkinson | Winneshiek | 312 | $\$ 324,000$ | DW | Source Improvements |
| Nevada | Story | 6,751 | $\$ 20,838,000$ | CW | Treatment <br> Improvements |

\$21,162,000

To: IFA Board of Directors
From: Jen Pulford
Date: August 24, 2022
Re: July 2022 Financial Results

The Housing Authority operated favorably to budget through the first month of fiscal year 2023; both operating revenue and operating expenses were favorable to plan.


Operating revenue exceeded budget by $\$ 734$ or $20 \%$ and was $10 \%$ unfavorable to last year. Interest revenue and fee revenue account for this favorable variance.


Operating Expenses were $\$ 1,266$ or $25 \%$ below budget. Professional Services expense is less than planned related to timing of expected consultant fees related to federal programs. Most other expenses categories are also below budget.


As a result, NOIBG was $\$ 2,001$ or $150 \%$ favorable to budget.



Net grant income was $\$ 1,563$ unfavorable to budget.


As a result, NOIAG was $\$ 437$ or $153 \%$ favorable to budget.


Total Assets have increased $\$ 148,867$ since last year.


MBS purchases exceed budget by $\$ 4,654$.

Housing Authority Long-Term Measures


This ratio is an indicator of the Housing Authority's financial strength and ability to increase debt to acquire assets.


This ratio represents the rate of return on the Housing Authority's assets.


This is the rate of interest earned, after interest expense is deducted, on the Housing Authority's cash, cash equivalents, investments, MBS, and loans.


This ratio is the percentage of MBS and Loans (Mission Assets) to the Housing Authority's total assets.

| Income Statement | Housing Authority (Rollup) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jul-2022 |  |  |  |  |  |  | YTD as of Jul-2022 |  |  |  |  |  |  |
|  | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% |
| Operating Revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Revenue | 3,178,776 | 2,868,419 | 310,357 | 10.8 | 2,899,659 | 279,117 | 9.6 | 3,178,776 | 2,868,419 | 310,357 | 10.8 | 2,899,659 | 279,117 | 9.6 |
| Authority Revenue | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Fee Revenue | 1,251,413 | 762,680 | 488,733 | 64.1 | 1,956,557 | $(705,145)$ | -36.0 | 1,251,413 | 762,680 | 488,733 | 64.1 | 1,956,557 | $(705,145)$ | -36.0 |
| Other Revenue | 59,096 | 123,877 | $(64,781)$ | -52.3 | 124,879 | $(65,783)$ | -52.7 | 59,096 | 123,877 | $(64,781)$ | -52.3 | 124,879 | $(65,783)$ | -52.7 |
| Total Operating Revenue | 4,489,285 | 3,754,976 | 734,308 | 19.6 | 4,981,096 | $(491,811)$ | -9.9 | 4,489,285 | 3,754,976 | 734,308 | 19.6 | 4,981,096 | $(491,811)$ | -9.9 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Expense | 1,600,048 | 1,836,229 | $(236,181)$ | -12.9 | 641,459 | 958,589 | 149.4 | 1,600,048 | 1,836,229 | $(236,181)$ | -12.9 | 641,459 | 958,589 | 149.4 |
| Authority Expense |  | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Employee Expenses | 728,621 | 962,560 | $(233,939)$ | -24.3 | 859,720 | $(131,099)$ | -15.2 | 728,621 | 962,560 | $(233,939)$ | -24.3 | 859,720 | $(131,099)$ | -15.2 |
| Shared Expenses | 211,196 | 539,338 | $(328,141)$ | -60.8 | 224,126 | $(12,929)$ | -5.8 | 211,196 | 539,338 | $(328,141)$ | -60.8 | 224,126 | $(12,929)$ | -5.8 |
| Marketing Expense | 5,887 | 85,293 | $(79,406)$ | -93.1 | 10,565 | $(4,677)$ | -44.3 | 5,887 | 85,293 | $(79,406)$ | -93.1 | 10,565 | $(4,677)$ | -44.3 |
| Professional Services | 1,288,802 | 1,717,475 | $(428,673)$ | -25.0 | 1,666,388 | $(377,586)$ | -22.7 | 1,288,802 | 1,717,475 | $(428,673)$ | -25.0 | 1,666,388 | $(377,586)$ | -22.7 |
| Claim and Loss Expenses | 3,376 | $(1,021)$ | 4,396 | -430.7 | $(57,793)$ | 61,168 | -105.8 | 3,376 | $(1,021)$ | 4,396 | -430.7 | $(57,793)$ | 61,168 | -105.8 |
| Service Release Premium | , | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Miscellaneous Operating Expense | 2,491 | $(33,159)$ | 35,650 | -107.5 | 11,696 | $(9,204)$ | -78.7 | 2,491 | $(33,159)$ | 35,650 | -107.5 | 11,696 | $(9,204)$ | -78.7 |
| Overhead Allocation | $(12,662)$ | $(13,153)$ | 491 | -3.7 | $(10,323)$ | $(2,339)$ | 22.7 | $(12,662)$ | $(13,153)$ | 491 | -3.7 | $(10,323)$ | $(2,339)$ | 22.7 |
| Total Operating Expense | 3,827,759 | 5,093,560 | (1,265,801) | -24.9 | 3,345,836 | 481,923 | 14.4 | 3,827,759 | 5,093,560 | (1,265,801) | -24.9 | 3,345,836 | 481,923 | 14.4 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Operating Income (Loss) Before Grants | 661,526 | (1,338,584) | 2,000,110 | -149.4 | 1,635,260 | $(973,734)$ | -59.5 | 661,526 | $(1,338,584)$ | 2,000,110 | -149.4 | 1,635,260 | $(973,734)$ | -59.5 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Grant (Income) Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Grant Revenue | (13,542,325) | (24,366,077) | 10,823,752 | -44.4 | $(13,322,865)$ | $(219,460)$ | 1.6 | (13,542,325) | (24,366,077) | 10,823,752 | -44.4 | (13,322,865) | $(219,460)$ | 1.6 |
| Grant Expense | 14,052,810 | 23,313,705 | $(9,260,895)$ | -39.7 | 13,942,137 | 110,673 | 0.8 | 14,052,810 | 23,313,705 | $(9,260,895)$ | -39.7 | 13,942,137 | 110,673 | 0.8 |
| Intra-Agency Transfers | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Total Net Grant (Income) Expense | 510,484 | $(1,052,372)$ | 1,562,857 | -148.5 | 619,272 | $(108,788)$ | -17.6 | 510,484 | $(1,052,372)$ | 1,562,857 | -148.5 | 619,272 | $(108,788)$ | -17.6 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Operating Income (Loss) After Grants | 151,042 | $(286,212)$ | 437,253 | -152.8 | 1,015,988 | $(864,946)$ | -85.1 | 151,042 | $(286,212)$ | 437,253 | -152.8 | 1,015,988 | $(864,946)$ | -85.1 |
| Other Non-Operating (Income) Expense | $(26,232,127)$ | - | $(26,232,127)$ | 0.0 | $(3,323,408)$ | $(22,908,719)$ | 689.3 | $(26,232,127)$ | - | $(26,232,127)$ | 0.0 | $(3,323,408)$ | $(22,908,719)$ | 689.3 |
| Net Income (Loss) | 26,383,169 | $(286,212)$ | 26,669,380 | -9318.1 | 4,339,396 | 22,043,773 | 508.0 | 26,383,169 | $(286,212)$ | 26,669,380 | -9318.1 | 4,339,396 | 22,043,773 | 508.0 |
| IFA Home Dept Staff Count | 81 | 106 | (25) | -23.7 | 85 | (4) | -4.7 | 81 | 106 | (25) | -23.7 | 85 | (4) | -4.7 |
| FTE Staff Count | 82 | 98 | (16) | -16.4 | 85 | (3) | -3.5 | 82 | 98 | (16) | -16.4 | 85 | (3) | -3.5 |


| Balance Sheet | Housing Authority (Rollup) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jul-2022 |  |  |  |  |  |  |
|  | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% |
| Assets and Deferred Outflows |  |  |  |  |  |  |  |
| Cash \& Cash Equivelents | 424,254,203 | 535,208,148 | (110,953,945) | -20.7 | 379,953,876 | 44,300,327 | 11.7 |
| Investments | 17,661,475 | 2,668,255 | 14,993,221 | 561.9 | 160,000 | 17,501,475 | 10938.4 |
| Mortgage Backed Securities | 950,147,962 | 973,827,751 | $(23,679,790)$ | -2.4 | 867,564,221 | 82,583,741 | 9.5 |
| Line of Credit | 23,346,806 | 16,626,959 | 6,719,847 | 40.4 | 32,927,592 | $(9,580,786)$ | -29.1 |
| Loans - net of reserve for losses | 119,746,756 | 123,215,199 | $(3,468,442)$ | -2.8 | 116,421,274 | 3,325,482 | 2.9 |
| Capital Assets (net of accumulated depreciation) | 13,914,988 | 14,274,986 | $(359,999)$ | -2.5 | 13,872,562 | 42,425 | 0.3 |
| Other Assets | 42,708,131 | 30,203,412 | 12,504,718 | 41.4 | 27,764,603 | 14,943,527 | 53.8 |
| Deferred Outflows | 4,994,069 | 9,016,992 | $(4,022,923)$ | -44.6 | 9,242,917 | $(4,248,848)$ | -46.0 |
| Total Assets and Deferred Outflows | 1,596,774,389 | 1,705,041,702 | $(108,267,313)$ | -6.3 | 1,447,907,046 | 148,867,342 | 10.3 |
|  |  |  |  |  |  |  |  |
| Liabilities, Deferred Inflows, and Equity |  |  |  |  |  |  |  |
| Debt | 992,147,573 | 1,049,376,135 | $(57,228,562)$ | -5.5 | 794,877,796 | 197,269,777 | 24.8 |
| Interest Payable | 2,011,260 | 11,413,753 | $(9,402,493)$ | -82.4 | 1,595,013 | 416,247 | 26.1 |
| Unearned Revenue | 190,416,700 | 199,718,623 | $(9,301,923)$ | -4.7 | 195,719,702 | $(5,303,002)$ | -2.7 |
| Escrow Deposits | 10,743,827 | 11,250,896 | $(507,069)$ | -4.5 | 13,006,076 | $(2,262,249)$ | -17.4 |
| Reserves for Claims | 1,772,532 | 2,323,267 | $(550,735)$ | -23.7 | 2,092,267 | $(319,735)$ | -15.3 |
| Accounts Payable \& Accrued Liabilities | 7,323,980 | 4,708,586 | 2,615,394 | 55.5 | 7,812,326 | $(488,346)$ | -6.3 |
| Other liabilities | 1,483,046 | 12,496,044 | $(11,012,998)$ | -88.1 | 11,813,565 | $(10,330,519)$ | -87.4 |
| Deferred Inflows | 18,825,445 | 1,524,551 | 17,300,894 | 1134.8 | 2,739,295 | 16,086,150 | 587.2 |
| Total Liabilities and Deferred Inflows | 1,224,724,363 | 1,292,811,856 | $(68,087,493)$ | -5.3 | 1,029,656,041 | 195,068,322 | 18.9 |
|  |  |  |  |  |  |  |  |
| Equity |  |  |  |  |  |  |  |
| YTD Earnings(Loss) | 26,383,169 | $(286,212)$ | 26,669,380 | -9318.1 | 4,339,396 | 22,043,773 | 508.0 |
| Prior Years Earnings | 345,518,184 | 412,516,058 | $(66,997,874)$ | -16.2 | 413,911,609 | $(68,393,426)$ | -16.5 |
| Transfers | 148,673 | - | 148,673 | 0.0 | - | 148,673 | 0.0 |
| Total Equity | 372,050,026 | 412,229,846 | (40,179,821) | -9.7 | 418,251,006 | (46,200,980) | -11.0 |
|  |  |  |  |  |  |  |  |
| Total Liabilities, Deferred Inflows, and Equity | 1,596,774,389 | 1,705,041,702 | $(108,267,313)$ | -6.3 | 1,447,907,046 | 148,867,342 | 10.3 |

To: IFA Board of Directors
From: Linda Day
Date August 24, 2022
Re: YTD July 2023 Financial Results

## Overhead Departments (\$ in thousands)

With the beginning of the first quarter of FY23, the Overhead departments are operating favorable to budget.


Operating Revenue was $\$ 266$ or $14.9 \%$ unfavorable to budget but $18.3 \%$ favorable to last year.


Operating Expense was $\$ 275$ or $49.1 \%$ favorable to budget, and $27.2 \%$ favorable to last year. Shared Expenses, Employee Expenses, Professional Services and Marketing are favorable to budget.


As a result, NOIBG was $\$ 9$ or $.7 \%$ favorable to budget and $38.2 \%$ favorable to last year.

## General Fund Liquidity

The GF will maintain a minimum of 3 months of budgeted expenses in the form of cash and cash equivalents. For FY23 the short-term liquidity goal is $\$ 3.0 \mathrm{M}$. The current short-term liquidity for July 2022 is $\$ 3.3 \mathrm{M}$.

The GF will maintain a minimum of 12 months of budgeted expenses in the form of cash and cash equivalents, investments, and mortgage-backed securities.
For FY23 the long-term liquidity goal is $\$ 12.3 \mathrm{M}$. The current long-term liquidity for July 2022 is $\$ 13.2$ million.

| Income Statement | Overhead (Rollup) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jul-2022 |  |  |  |  |  |  | YTD as of Jul-2022 |  |  |  |  |  |  |
|  | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% |
| Operating Revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Revenue | 14,216 | 6,420 | 7,795 | 121.4 | 6,119 | 8,097 | 132.3 | 14,216 | 6,420 | 7,795 | 121.4 | 6,119 | 8,097 | 132.3 |
| Authority Revenue | 1,440,459 | 1,657,360 | $(216,902)$ | -13.1 | 1,168,151 | 272,308 | 23.3 | 1,440,459 | 1,657,360 | $(216,902)$ | -13.1 | 1,168,151 | 272,308 | 23.3 |
| Fee Revenue | 1,200 | 400 | 800 | 200.0 | 239 | 961 | 402.4 | 1,200 | 400 | 800 | 200.0 | 239 | 961 | 402.4 |
| Other Revenue | 58,517 | 115,877 | $(57,360)$ | -49.5 | 105,916 | $(47,399)$ | -44.8 | 58,517 | 115,877 | $(57,360)$ | -49.5 | 105,916 | $(47,399)$ | -44.8 |
| Total Operating Revenue | 1,514,391 | 1,780,058 | $(265,666)$ | -14.9 | 1,280,425 | 233,967 | 18.3 | 1,514,391 | 1,780,058 | $(265,666)$ | -14.9 | 1,280,425 | 233,967 | 18.3 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Expense | - | - | - | 0.0 | (940) | 940 | -100.0 | - | - | - | 0.0 | (940) | 940 | -100.0 |
| Authority Expense | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Employee Expenses | 175,730 | 249,196 | $(73,467)$ | -29.5 | 207,429 | $(31,700)$ | -15.3 | 175,730 | 249,196 | $(73,467)$ | -29.5 | 207,429 | $(31,700)$ | -15.3 |
| Shared Expenses | 188,875 | 372,296 | $(183,421)$ | -49.3 | 202,591 | $(13,716)$ | -6.8 | 188,875 | 372,296 | $(183,421)$ | -49.3 | 202,591 | $(13,716)$ | -6.8 |
| Marketing Expense | 27 | 21,000 | $(20,973)$ | -99.9 | 48,905 | $(48,878)$ | -99.9 | 27 | 21,000 | $(20,973)$ | -99.9 | 48,905 | $(48,878)$ | -99.9 |
| Professional Services | 5,574 | 31,938 | $(26,364)$ | -82.5 | 10,007 | $(4,433)$ | -44.3 | 5,574 | 31,938 | $(26,364)$ | -82.5 | 10,007 | $(4,433)$ | -44.3 |
| Claim and Loss Expenses | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Service Release Premium | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Miscellaneous Operating Expense | 10 | $(40,794)$ | 40,804 | -100.0 | $(13,928)$ | 13,938 | -100.1 | 10 | $(40,794)$ | 40,804 | -100.0 | $(13,928)$ | 13,938 | -100.1 |
| Overhead Allocation | $(85,744)$ | $(75,056)$ | $(10,688)$ | 14.2 | $(63,292)$ | $(22,452)$ | 35.5 | $(85,744)$ | $(75,056)$ | $(10,688)$ | 14.2 | $(63,292)$ | $(22,452)$ | 35.5 |
| Total Operating Expense | 284,472 | 558,581 | $(274,109)$ | -49.1 | 390,772 | $(106,301)$ | -27.2 | 284,472 | 558,581 | $(274,109)$ | -49.1 | 390,772 | $(106,301)$ | -27.2 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Operating Income (Loss) Before Grants | 1,229,920 | 1,221,477 | 8,443 | 0.7 | 889,652 | 340,267 | 38.2 | 1,229,920 | 1,221,477 | 8,443 | 0.7 | 889,652 | 340,267 | 38.2 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Grant (Income) Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Grant Revenue | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Grant Expense | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
|  | - | - | - | 0.0 | - |  | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Total Net Grant (Income) Expense | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Operating Income (Loss) After Grants | 1,229,920 | 1,221,477 | 8,443 | 0.7 | 889,652 | 340,267 | 38.2 | 1,229,920 | 1,221,477 | 8,443 | 0.7 | 889,652 | 340,267 | 38.2 |
| Other Non-Operating (Income) Expense | $(18,242)$ | - | $(18,242)$ | 0.0 | $(5,856)$ | $(12,386)$ | 211.5 | $(18,242)$ | - | $(18,242)$ | 0.0 | $(5,856)$ | $(12,386)$ | 211.5 |
| Net Income (Loss) | 1,248,162 | 1,221,477 | 26,685 | 2.2 | 895,508 | 352,654 | 39.4 | 1,248,162 | 1,221,477 | 26,685 | 2.2 | 895,508 | 352,654 | 39.4 |
| IFA Home Dept Staff Count | 22 | 33 | (11) | -32.7 | 24 | (2) | -8.3 | 22 | 33 | (11) | -32.7 | 24 | (2) | -8.3 |
| FTE Staff Count | 16 | 26 | (9) | -36.5 | 18 | (2) | -10.6 | 16 | 26 | (9) | -36.5 | 18 | (2) | -10.6 |


| Balance Sheet | Overhead (Rollup) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jul-2022 |  |  |  |  |  |  |
|  | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% |
| Assets and Deferred Outflows |  |  |  |  |  |  |  |
| Cash \& Cash Equivelents | 12,411,599 | 11,118,138 | 1,293,462 | 11.6 | 10,703,891 | 1,707,708 | 16.0 |
| Investments | - | - | - | 0.0 | - | - | 0.0 |
| Mortgage Backed Securities | 991,499 | 1,019,094 | $(27,595)$ | -2.7 | 1,313,443 | $(321,943)$ | -24.5 |
| Line of Credit | - | 50,000 | $(50,000)$ | -100.0 | - | - | 0.0 |
| Loans - net of reserve for losses | 365,061 | 371,161 | $(6,101)$ | -1.6 | 390,641 | $(25,580)$ | -6.5 |
| Capital Assets (net of accumulated depreciation) | 13,914,988 | 14,274,986 | $(359,999)$ | -2.5 | 13,872,562 | 42,425 | 0.3 |
| Other Assets | 1,255,983 | 911,071 | 344,912 | 37.9 | 2,541,291 | $(1,285,308)$ | -50.6 |
| Deferred Outflows | 1,926,960 | 1,144,197 | 782,763 | 68.4 | 1,144,197 | 782,763 | 68.4 |
| Total Assets and Deferred Outflows | 30,866,090 | 28,888,647 | 1,977,442 | 6.8 | 29,966,024 | 900,065 | 3.0 |
|  |  |  |  |  |  |  |  |
| Liabilities, Deferred Inflows, and Equity |  |  |  |  |  |  |  |
| Debt | - | - | - | 0.0 | - | - | 0.0 |
| Interest Payable | - | - | - | 0.0 | - | - | 0.0 |
| Unearned Revenue | 547,104 | 346,508 | 200,596 | 57.9 | 682,173 | $(135,070)$ | -19.8 |
| Escrow Deposits | - | - | - | 0.0 | - | - | 0.0 |
| Reserves for Claims | - | - | - | 0.0 | - | - | 0.0 |
| Accounts Payable \& Accrued Liabilities | 2,121,192 | 482,626 | 1,638,565 | 339.5 | 2,151,452 | $(30,260)$ | -1.4 |
| Other liabilities | 766,455 | 5,880,856 | $(5,114,401)$ | -87.0 | 5,059,289 | (4,292,834) | -84.9 |
| Deferred Inflows | 4,836,617 | 298,578 | 4,538,039 | 1519.9 | 641,333 | 4,195,284 | 654.2 |
| Total Liabilities and Deferred Inflows | 8,271,367 | 7,008,568 | 1,262,799 | 18.0 | 8,534,247 | $(262,880)$ | -3.1 |
|  |  |  |  |  |  |  |  |
| Equity |  |  |  |  |  |  |  |
| YTD Earnings(Loss) | 1,248,162 | 1,221,477 | 26,685 | 2.2 | 895,508 | 352,654 | 39.4 |
| Prior Years Earnings | 21,271,721 | 21,413,183 | $(141,463)$ | -0.7 | 20,675,691 | 596,030 | 2.9 |
| Transfers | 74,840 | $(754,581)$ | 829,421 | -109.9 | $(139,422)$ | 214,262 | -153.7 |
| Total Equity | 22,594,722 | 21,880,079 | 714,643 | 3.3 | 21,431,777 | 1,162,945 | 5.4 |
|  |  |  |  |  |  |  |  |
| Total Liabilities, Deferred Inflows, and Equity | 30,866,090 | 28,888,647 | 1,977,442 | 6.8 | 29,966,024 | 900,065 | 3.0 |

To: IFA Board of Directors
From: David Morrison
Date August 25, 2022
Re: July 2022 YTD Single Family Financial Results

## Single Family Results (\$ in thousands)

With a month into FY23, the Single-Family program operated favorable to budget.


Operating Revenue was $\$ 231$ or $8.7 \%$ favorable to budget but $\$ 265$ or $10.1 \%$ unfavorable to last year. Interest Revenue was $\$ 187$ or $7.1 \%$ favorable to budget primarily due to higher earnings on Investments. Fee Revenue was favorable to budget related to higher Risk Based Pricing revenues.


Operating Expense was favorable to budget by $\$ 621$ or $16.9 \%$ but unfavorable to last year by $\$ 1,365$ or $80.3 \%$. Interest Expense accounts for $\$ 244$ of the favorable variance. This is explained by high prepayments used to call high coupon debt as well as bond premium amortization. Most expense categories were favorable to budget.


NOIBG was favorable to budget by $\$ 853$ or $81.9 \%$.


Grant Revenue was $\$ 137$ or $82.0 \%$ unfavorable to budget as well as last year. Grant Revenue is solely made up of military DPA.


Grant Expense was unfavorable to budget by $\$ 150$ or $40.5 \%$ as well as last year by $\$ 258$ or $53.9 \%$. Grant Expense State is made up of Military DPA grants, it is below budget due lower disbursements in July.


Net Operating Income After Grants was favorable to budget by $\$ 866$ but unfavorable to last year by $\$ 1,022$.

## MBS Activity (\$ in thousands)

| Series | Purchased | Sold | Net | DPA Grant | Funds Available |
| :--- | ---: | ---: | ---: | ---: | ---: |
| RHF Security (034) | - | - | - | - | 9,824 |
| RHF Program (053) | - | - | - | 18 | 4,761 |
| Retired MBS (058) | - | - | - | - | 10,362 |
| 2015 ABC 059 thru 070 | 5,071 |  | 5,071 |  | 18,654 |
| $2021 \mathrm{BC}(071)$ | - |  | - | - | 1,982 |
| $2021 \mathrm{DEF}(072)$ | - |  | - | - | 1,080 |
| $2022 \mathrm{AB}(073)$ | 189 |  | 189 | - | 2 |
| $2022 \mathrm{C}(074)$ | - |  | - | - | - |
| 2022 DEF $(075)$ | 18,728 |  | 18,728 | 130 | 33,530 |
| SF Warehouse Acct $(054)$ | 7,733 | $(2,977)$ | 4,756 | - | 37,327 |
| Total Single Family | 31,721 | $(2,977)$ | 28,744 | 148 | 117,522 |



MBS Purchases were $\$ 4,654$ or $17.2 \%$ favorable to budget.

## SF Portfolio Analysis (\$ in thousands)

| Description | 6/30/22 Balance | Additions | Reduction | YTD FY23 |  |
| :--- | ---: | ---: | ---: | ---: | :---: |
|  |  |  |  | Chg |  |
| Mortgage Backed Sec - Cost | 947,250 | 28,744 | 441 | 976,435 | $3 \%$ |
| Other SF Loans (net of reserve) | 1,248 |  | $(197)$ | 1,051 | $-16 \%$ |
| SF Second Mortgage DPA | 15,603 | 616 | $(90)$ | 16,129 | $3 \%$ |
| Warehouse Loans - LOC | 23,882 |  | $(535)$ | 23,347 | $-2 \%$ |
| Subtotal | 987,983 | 29,359 | $(380)$ | $1,016,962$ | $3 \%$ |
| MBS - FMVA | $(53,302)$ | 26,023 | - | $(27,279)$ | $-49 \%$ |
| Total Portfolio | 934,681 | 55,382 | $(380)$ | 989,683 | $6 \%$ |



MBS Acquisition Costs are $8.6 \%$ above budget with SRP and second mortgage DPA leading the favorability.
Other Activity


Total disbursements to date $\$ 30$, available grants $\$ 330$ and carry-over reservations of $\$ 65$.


Total assets and deferred outflows were $7.6 \%$ unfavorable to budget.

| Income Statement | Single Family (Rollup) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jul-2022 |  |  |  |  |  |  | YTD as of Jul-2022 |  |  |  |  |  |  |
|  | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% |
| Operating Revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Revenue | 2,819,652 | 2,633,088 | 186,564 | 7.1 | 2,656,039 | 163,613 | 6.2 | 2,819,652 | 2,633,088 | 186,564 | 7.1 | 2,656,039 | 163,613 | 6.2 |
| Authority Revenue | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Fee Revenue | 55,143 | 10,851 | 44,291 | 408.2 | $(46,068)$ | 101,210 | -219.7 | 55,143 | 10,851 | 44,291 | 408.2 | $(46,068)$ | 101,210 | -219.7 |
| Other Revenue | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Total Operating Revenue | 2,874,794 | 2,643,939 | 230,855 | 8.7 | 2,609,971 | 264,823 | 10.1 | 2,874,794 | 2,643,939 | 230,855 | 8.7 | 2,609,971 | 264,823 | 10.1 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Expense | 1,523,234 | 1,767,193 | $(243,959)$ | -13.8 | 570,602 | 952,632 | 167.0 | 1,523,234 | 1,767,193 | $(243,959)$ | -13.8 | 570,602 | 952,632 | 167.0 |
| Authority Expense | 1,377,367 | 1,594,367 | $(217,001)$ | -13.6 | 1,103,816 | 273,551 | 24.8 | 1,377,367 | 1,594,367 | $(217,001)$ | -13.6 | 1,103,816 | 273,551 | 24.8 |
| Employee Expenses | 69,103 | 80,302 | $(11,199)$ | -13.9 | 65,290 | 3,813 | 5.8 | 69,103 | 80,302 | $(11,199)$ | -13.9 | 65,290 | 3,813 | 5.8 |
| Shared Expenses | 3,100 | 64,105 | $(61,005)$ | -95.2 | 3,050 | 50 | 1.6 | 3,100 | 64,105 | $(61,005)$ | -95.2 | 3,050 | 50 | 1.6 |
| Marketing Expense | 500 | 62,500 | $(62,000)$ | -99.2 | $(38,341)$ | 38,841 | -101.3 | 500 | 62,500 | $(62,000)$ | -99.2 | $(38,341)$ | 38,841 | -101.3 |
| Professional Services | 83,018 | 110,906 | $(27,888)$ | -25.1 | 88,183 | $(5,165)$ | -5.9 | 83,018 | 110,906 | $(27,888)$ | -25.1 | 88,183 | $(5,165)$ | -5.9 |
| Claim and Loss Expenses | - | - | - | 0.0 | $(98,000)$ | 98,000 | -100.0 | - | - | - | 0.0 | $(98,000)$ | 98,000 | -100.0 |
| Service Release Premium | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Miscellaneous Operating Expense | - | 10 | (10) | -100.0 | - | - | 0.0 | - | 10 | (10) | -100.0 | - | - | 0.0 |
| Overhead Allocation | 6,787 | 5,066 | 1,720 | 34.0 | 3,888 | 2,898 | 74.5 | 6,787 | 5,066 | 1,720 | 34.0 | 3,888 | 2,898 | 74.5 |
| Total Operating Expense | 3,063,107 | 3,684,450 | $(621,342)$ | -16.9 | 1,698,489 | 1,364,619 | 80.3 | 3,063,107 | 3,684,450 | $(621,342)$ | -16.9 | 1,698,489 | 1,364,619 | 80.3 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Operating Income (Loss) Before Grants | $(188,313)$ | (1,040,511) | 852,198 | -81.9 | 911,483 | $(1,099,795)$ | -120.7 | $(188,313)$ | (1,040,511) | 852,198 | -81.9 | 911,483 | $(1,099,795)$ | -120.7 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Grant (Income) Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Grant Revenue | $(30,000)$ | $(166,667)$ | 136,667 | -82.0 | $(210,000)$ | 180,000 | -85.7 | $(30,000)$ | $(166,667)$ | 136,667 | -82.0 | $(210,000)$ | 180,000 | -85.7 |
| Grant Expense | 220,689 | 370,749 | $(150,060)$ | -40.5 | 478,769 | $(258,080)$ | -53.9 | 220,689 | 370,749 | $(150,060)$ | -40.5 | 478,769 | $(258,080)$ | -53.9 |
|  | - | - | - | 0.0 | - | - | 0.0 | - | - |  | 0.0 | - | - | 0.0 |
| Total Net Grant (Income) Expense | 190,689 | 204,082 | $(13,393)$ | -6.6 | 268,769 | $(78,080)$ | -29.1 | 190,689 | 204,082 | $(13,393)$ | -6.6 | 268,769 | (78,080) | -29.1 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Operating Income (Loss) After Grants | $(379,002)$ | (1,244,593) | 865,591 | -69.5 | 642,713 | $(1,021,715)$ | -159.0 | $(379,002)$ | $(1,244,593)$ | 865,591 | -69.5 | 642,713 | (1,021,715) | -159.0 |
| Other Non-Operating (Income) Expense | $(26,213,317)$ | - | $(26,213,317)$ | 0.0 | $(3,317,552)$ | $(22,895,765)$ | 690.1 | $(26,213,317)$ | - | $(26,213,317)$ | 0.0 | $(3,317,552)$ | $(22,895,765)$ | 690.1 |
| Net Income (Loss) | 25,834,315 | $(1,244,593)$ | 27,078,908 | -2175.7 | 3,960,265 | 21,874,050 | 552.3 | 25,834,315 | $(1,244,593)$ | 27,078,908 | -2175.7 | 3,960,265 | 21,874,050 | 552.3 |
| IFA Home Dept Staff Count | 6 | 6 | - | 0.0 | 5 | 1 | 20.0 | 6 | 6 | - | 0.0 | 5 | 1 | 20.0 |
| FTE Staff Count | 8 | 8 | 0 | 0.6 | 7 | 1 | 16.7 | 8 | 8 | 0 | 0.6 | 7 | 1 | 16.7 |


| Balance Sheet | Single Family (Rollup) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jul-2022 |  |  |  |  |  |  |
|  | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% |
| Assets and Deferred Outflows |  |  |  |  |  |  |  |
| Cash \& Cash Equivelents | 119,626,681 | 220,839,743 | $(101,213,062)$ | -45.8 | 84,398,343 | 35,228,338 | 41.7 |
| Investments | 14,964,900 | - | 14,964,900 | 0.0 | - | 14,964,900 | 0.0 |
| Mortgage Backed Securities | 949,156,462 | 972,808,657 | $(23,652,195)$ | -2.4 | 866,250,778 | 82,905,684 | 9.6 |
| Line of Credit | 23,346,806 | 16,626,959 | 6,719,847 | 40.4 | 32,927,592 | $(9,580,786)$ | -29.1 |
| Loans - net of reserve for losses | 17,180,055 | 17,162,971 | 17,084 | 0.1 | 11,948,385 | 5,231,670 | 43.8 |
| Capital Assets (net of accumulated depreciation) | - | - | - | 0.0 | - | - | 0.0 |
| Other Assets | 40,684,642 | 29,003,769 | 11,680,873 | 40.3 | 25,834,493 | 14,850,149 | 57.5 |
| Deferred Outflows | 2,429,911 | 7,222,620 | $(4,792,709)$ | -66.4 | 7,448,545 | $(5,018,634)$ | -67.4 |
| Total Assets and Deferred Outflows | 1,167,389,457 | 1,263,664,718 | $(96,275,261)$ | -7.6 | 1,028,808,137 | 138,581,320 | 13.5 |
|  |  |  |  |  |  |  |  |
| Liabilities, Deferred Inflows, and Equity |  |  |  |  |  |  |  |
| Debt | 959,401,929 | 1,016,630,491 | $(57,228,562)$ | -5.6 | 761,769,385 | 197,632,544 | 25.9 |
| Interest Payable | 1,906,922 | 11,190,334 | $(9,283,412)$ | -83.0 | 1,506,637 | 400,286 | 26.6 |
| Unearned Revenue | 2,049,546 | 11,213 | 2,038,333 | 18178.5 | 2,164,214 | $(114,668)$ | -5.3 |
| Escrow Deposits | - | - | - | 0.0 | - | - | 0.0 |
| Reserves for Claims | - | - | - | 0.0 | - | - | 0.0 |
| Accounts Payable \& Accrued Liabilities | 508,586 | 614,183 | $(105,596)$ | -17.2 | 677,271 | $(168,684)$ | -24.9 |
| Other liabilities | 299,975 | 5,003,190 | $(4,703,215)$ | -94.0 | 5,003,190 | $(4,703,215)$ | -94.0 |
| Deferred Inflows | 12,597,471 | 1,137,094 | 11,460,377 | 1007.9 | 1,915,763 | 10,681,707 | 557.6 |
| Total Liabilities and Deferred Inflows | 976,764,430 | 1,034,586,505 | $(57,822,075)$ | -5.6 | 773,036,460 | 203,727,970 | 26.4 |
|  |  |  |  |  |  |  |  |
| Equity |  |  |  |  |  |  |  |
| YTD Earnings(Loss) | 25,834,315 | $(1,244,593)$ | 27,078,908 | -2175.7 | 3,960,265 | 21,874,050 | 552.3 |
| Prior Years Earnings | 164,711,454 | 230,092,273 | $(65,380,818)$ | -28.4 | 251,778,209 | $(87,066,754)$ | -34.6 |
| Transfers | 79,257 | 230,533 | $(151,276)$ | -65.6 | 33,204 | 46,054 | 138.7 |
| Total Equity | 190,625,027 | 229,078,213 | $(38,453,186)$ | -16.8 | 255,771,677 | $(65,146,650)$ | -25.5 |
|  |  |  |  |  |  |  |  |
| Total Liabilities, Deferred Inflows, and Equity | 1,167,389,457 | 1,263,664,718 | $(96,275,261)$ | -7.6 | 1,028,808,137 | 138,581,320 | 13.5 |

To: IFA Board Members
From: Ashten Sinclair
Date August 24, 2022
Re: July 2022 YTD Multi-Family Financial Results

## Multi-Family Results (\$ in thousands)

Multi-Family programs are operating favorable to budget through the first month of the new fiscal year.


Operating Revenue was $\$ 335$ or $218.3 \%$ above budget and $\$ 27$ or $5.8 \%$ above last year. Fee revenue was $\$ 215$ above budget due to LIHTC compliance fees and Section 8 administration base fees.


Operating Expense was $\$ 214$ or $35.1 \%$ below budget and $\$ 88$ or $18.1 \%$ below last year. Most expense categories are below budget.


NOIBG was $\$ 549$ or $120.1 \%$ above budget and $\$ 115$ above last year.

## MF Portfolio Analysis (\$ in whole dollars)

|  | \# | 6/30/2022 | Additions | Transfers | Reductions | End Bal | CHG | \# |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Multifamily Program Loans | 38 | 26,924,631 | 0 | 0 | $(61,852)$ | 26,862,779 | 0\% | 38 |
| Multifamily Loans | 6 | 33,022,659 | 0 | 0 | $(56,159)$ | 32,966,500 | 0\% | 6 |
|  | 44 | 59,947,290 | 0 | 0 | $(118,012)$ | 59,829,279 |  | 44 |
| Loan Reserves |  | (1,312,000) | 0 | 0 | 1,000 | $(1,311,000)$ | 0\% |  |
| Capitalized Interest Reserves |  | 0 | 0 | 0 | 0 | 0 | 0\% |  |
| Total Portfolio |  | 58,635,290 | 0 | 0 | $(117,012)$ | 58,518,279 | 0\% |  |



## MF Commitments (\$ in whole dollars)

|  | Commitment Date | Original <br> Commitment | $\begin{gathered} \hline 6 / 30 / 2022 \\ \text { Balance } \end{gathered}$ | Monthly Activity | $\begin{gathered} 7 / 31 / 2022 \\ \text { Balance } \\ \hline \end{gathered}$ | Remaining <br> Commitment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Grants |  |  |  |  |  |  |
| Mobile Response Team- FY20/FY21/FY22 | 12/4/2019 | 275,221 | 175,221 | 0 | 175,221 | 100,000 |
| Mobile Response Team - FY23 Extension | 5/4/2022 | 100,000 | 0 | 0 | 0 | 100,000 |
| Total Grants |  | 375,221 | 175,221 | 0 | 175,221 | 200,000 |
|  |  |  |  |  |  |  |
| Construction Loans |  |  |  |  |  |  |
|  |  |  |  |  | 0 | 0 |
| Total Construction |  | 0 | 0 | 0 | 0 | 0 |
|  |  |  |  |  |  |  |
| Permanent Loans |  |  |  |  |  |  |
| MF-XX-XXX - Grace Creek Senior Apartments | 6/1/2022 | 500,000 | 0 | 0 | 0 | 500,000 |
| MF-XX-XXX - Westown Crossing Senior Apts | 6/1/2022 | 1,400,000 | 0 | 0 | 0 | 1,400,000 |
| Total Permanent |  | 1,900,000 | 0 | 0 | 0 | 1,900,000 |
|  |  |  |  |  |  |  |
| Totals |  | 2,275,221 | 175,221 | 0 | 175,221 | 2,100,000 |
| xxx = no loan agreement signed |  |  |  |  |  |  |


| Income Statement | Multi Family (Rollup) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jul-2022 |  |  |  |  |  |  | YTD as of Jul-2022 |  |  |  |  |  |  |
|  | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% |
| Operating Revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Revenue | 230,237 | 196,435 | 33,802 | 17.2 | 196,995 | 33,242 | 16.9 | 230,237 | 196,435 | 33,802 | 17.2 | 196,995 | 33,242 | 16.9 |
| Authority Revenue | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Fee Revenue | 257,748 | $(43,135)$ | 300,883 | -697.5 | 264,228 | $(6,481)$ | -2.5 | 257,748 | $(43,135)$ | 300,883 | -697.5 | 264,228 | $(6,481)$ | -2.5 |
| Other Revenue | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Total Operating Revenue | 487,984 | 153,299 | 334,685 | 218.3 | 461,223 | 26,761 | 5.8 | 487,984 | 153,299 | 334,685 | 218.3 | 461,223 | 26,761 | 5.8 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Expense | 76,814 | 68,994 | 7,820 | 11.3 | 71,797 | 5,017 | 7.0 | 76,814 | 68,994 | 7,820 | 11.3 | 71,797 | 5,017 | 7.0 |
| Authority Expense | 63,092 | 62,993 | 99 | 0.2 | 64,335 | $(1,243)$ | -1.9 | 63,092 | 62,993 | 99 | 0.2 | 64,335 | $(1,243)$ | -1.9 |
| Employee Expenses | 211,099 | 287,791 | $(76,693)$ | -26.6 | 281,686 | $(70,587)$ | -25.1 | 211,099 | 287,791 | $(76,693)$ | -26.6 | 281,686 | $(70,587)$ | -25.1 |
| Shared Expenses | 882 | 85,130 | $(84,248)$ | -99.0 | 579 | 303 | 52.3 | 882 | 85,130 | $(84,248)$ | -99.0 | 579 | 303 | 52.3 |
| Marketing Expense | - | 60 | (60) | -100.0 | - | - | 0.0 | - | 60 | (60) | $-100.0$ | - | - | 0.0 |
| Professional Services | 12,588 | 76,252 | $(63,664)$ | -83.5 | 42,821 | $(30,234)$ | -70.6 | 12,588 | 76,252 | $(63,664)$ | -83.5 | 42,821 | $(30,234)$ | -70.6 |
| Claim and Loss Expenses | $(1,000)$ | - | $(1,000)$ | 0.0 | $(1,000)$ | (1) | 0.0 | $(1,000)$ | - | $(1,000)$ | 0.0 | $(1,000)$ | - | 0.0 |
| Service Release Premium | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Miscellaneous Operating Expense | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Overhead Allocation | 32,741 | 28,852 | 3,888 | 13.5 | 23,711 | 9,029 | 38.1 | 32,741 | 28,852 | 3,888 | 13.5 | 23,711 | 9,029 | 38.1 |
| Total Operating Expense | 396,215 | 610,072 | $(213,857)$ | -35.1 | 483,930 | (87,715) | -18.1 | 396,215 | 610,072 | $(213,857)$ | -35.1 | 483,930 | $(87,715)$ | -18.1 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Operating Income (Loss) Before Grants | 91,769 | $(456,772)$ | 548,542 | -120.1 | $(22,707)$ | 114,476 | -504.1 | 91,769 | $(456,772)$ | 548,542 | -120.1 | $(22,707)$ | 114,476 | -504.1 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Grant (Income) Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Grant Revenue | $(6,206,664)$ | $(5,700,000)$ | $(506,664)$ | 8.9 | $(5,761,225)$ | $(445,439)$ | 7.7 | $(6,206,664)$ | $(5,700,000)$ | $(506,664)$ | 8.9 | $(5,761,225)$ | $(445,439)$ | 7.7 |
| Grant Expense | 6,207,081 | 5,700,000 | 507,081 | 8.9 | 5,761,225 | 445,856 | 7.7 | 6,207,081 | 5,700,000 | 507,081 | 8.9 | 5,761,225 | 445,856 | 7.7 |
| Intra-Agency Transfers | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Total Net Grant (Income) Expense | 417 | - | 417 | 0.0 | - | 417 | 0.0 | 417 | - | 417 | 0.0 | - | 417 | 0.0 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Operating Income (Loss) After Grants | 91,353 | $(456,772)$ | 548,125 | -120.0 | $(22,707)$ | 114,060 | -502.3 | 91,353 | $(456,772)$ | 548,125 | -120.0 | $(22,707)$ | 114,060 | -502.3 |
| Other Non-Operating (Income) Expense | (568) | - | (568) | 0.0 | - | (568) | 0.0 | (568) | - | (568) | 0.0 | - | (568) | 0.0 |
| Net Income (Loss) | 91,920 | $(456,772)$ | 548,693 | -120.1 | $(22,707)$ | 114,627 | -504.8 | 91,920 | $(456,772)$ | 548,693 | -120.1 | $(22,707)$ | 114,627 | -504.8 |
| IFA Home Dept Staff Count | 25 | 30 | (5) | -15.3 | 26 | (1) | -3.8 | 25 | 30 | (5) | -15.3 | 26 | (1) | -3.8 |
| FTE Staff Count | 23 | 28 | (6) | -20.6 | 25 | (2) | -7.8 | 23 | 28 | (6) | -20.6 | 25 | (2) | -7.8 |


| Balance Sheet | Multi Family (Rollup) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jul-2022 |  |  |  |  |  |  |
|  | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% |
| Assets and Deferred Outflows |  |  |  |  |  |  |  |
| Cash \& Cash Equivelents | 25,357,844 | 25,767,768 | $(409,923)$ | -1.6 | 26,097,073 | $(739,228)$ | -2.8 |
| Investments | 2,696,575 | 2,668,255 | 28,321 | 1.1 | 160,000 | 2,536,575 | 1585.4 |
| Mortgage Backed Securities | - | - | - | 0.0 | - | - | 0.0 |
| Line of Credit | - | - | - | 0.0 | - | - | 0.0 |
| Loans - net of reserve for losses | 58,518,279 | 58,661,182 | $(142,904)$ | -0.2 | 58,590,888 | $(72,610)$ | -0.1 |
| Capital Assets (net of accumulated depreciation) | - | - | - | 0.0 | - | - | 0.0 |
| Other Assets | $(83,743)$ | 91,865 | $(175,608)$ | -191.2 | 684,932 | $(768,675)$ | -112.2 |
| Deferred Outflows | 89,379 | 332,311 | $(242,933)$ | -73.1 | 332,311 | $(242,933)$ | -73.1 |
| Total Assets and Deferred Outflows | 86,578,333 | 87,521,381 | $(943,048)$ | -1.1 | 85,865,204 | 713,129 | 0.8 |
|  |  |  |  |  |  |  |  |
| Liabilities, Deferred Inflows, and Equity |  |  |  |  |  |  |  |
| Debt | 32,745,644 | 32,745,644 | 0 | 0.0 | 33,108,411 | $(362,768)$ | -1.1 |
| Interest Payable | 104,338 | 223,377 | $(119,040)$ | -53.3 | 88,377 | 15,961 | 18.1 |
| Unearned Revenue | - | - | - | 0.0 | - | - | 0.0 |
| Escrow Deposits | 9,544,805 | 10,224,055 | $(679,250)$ | -6.6 | 9,239,106 | 305,700 | 3.3 |
| Reserves for Claims | - | - | - | 0.0 | - | - | 0.0 |
| Accounts Payable \& Accrued Liabilities | 19,088 | 17,069 | 2,018 | 11.8 | 15,162 | 3,925 | 25.9 |
| Other liabilities | 89,379 | 332,311 | $(242,933)$ | -73.1 | 332,311 | $(242,933)$ | -73.1 |
| Deferred Inflows | 51,258 | 7,094 | 44,165 | 622.6 | 7,094 | 44,165 | 622.6 |
| Total Liabilities and Deferred Inflows | 42,554,511 | 43,549,550 | $(995,039)$ | -2.3 | 42,790,460 | $(235,949)$ | -0.6 |
|  |  |  |  |  |  |  |  |
| Equity |  |  |  |  |  |  |  |
| YTD Earnings(Loss) | 91,920 | $(456,772)$ | 548,693 | -120.1 | $(22,707)$ | 114,627 | -504.8 |
| Prior Years Earnings | 43,943,612 | 43,909,164 | 34,448 | 0.1 | 43,014,735 | 928,877 | 2.2 |
| Transfers | $(11,710)$ | 519,439 | $(531,149)$ | -102.3 | 82,715 | $(94,425)$ | -114.2 |
| Total Equity | 44,023,822 | 43,971,830 | 51,992 | 0.1 | 43,074,744 | 949,078 | 2.2 |
|  |  |  |  |  |  |  |  |
| Total Liabilities, Deferred Inflows, and Equity | 86,578,333 | 87,521,381 | $(943,048)$ | -1.1 | 85,865,204 | 713,129 | 0.8 |

## Federal and State Programs (\$ in thousands)

Federal and State programs are operating favorable to budget for the first month of FY23.


Operating Revenue was favorable to budget and prior year by $\$ 77$ or $303.5 \%$, and $\$ 81$ or $373.7 \%$, respectively. Interest revenue was $\$ 83$ above budget, which was largely due to the interest from the Emergency Rental Assistance checking account.


Operating Expense was $\$ 358$ or $27.3 \%$ favorable to budget. Professional Services expenses were $\$ 352$ or $29.6 \%$ below budget, due to less amounts paid to consultants for the Iowa Rent and Utility Assistance Program (IRUAP) and Housing Assistance Fund (HAF). Operating expenses were favorable to prior year by $11.7 \%$.


Grant Revenue was unfavorable to budget by $\$ 11,193$ or $60.5 \%$, which is largely due to the below-mentioned programs disbursing less than expected. Grant Revenue is unfavorable to prior year by $\$ 46$ primarily due to changes in IRUAP.


Grant Expense was favorable to budget by $\$ 9,618$ or $55.8 \%$. The federal difference of $\$ 9,859$ from current year to budget is largely due to the following programs disbursing less than expected: IRUAP $\$ 471$, HAF $\$ 773$, Water Infrastructure Funds (WIF) \$6,274, Refugee Resettlement Assistance (RRA) \$1,173 and Rapid Rehousing (RRH) \$552. Grant expense is comparable to prior year with only a $1.0 \%$ variance.


NOIAG was unfavorable to budget by $\$ 1,140$ and unfavorable to prior year by $\$ 239$. The variance is largely due to timing of program revenue not yet received.

| FSP Loan Portfolio by Series | June 30, 2022 |  | Additions | Payments | Ending Balance |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \# | Balance |  |  | Balance | Chg | \# |
| 500-047 SHTF - Loans | 10 | 1,858,869 | - | $(9,717)$ | 1,849,152 | -0.5\% | 10 |
| 500-047 SHTF - Cash Flow Loans | 2 | 276,663 | - | (100) | 276,563 | 0.0\% | 2 |
| 500-049 Senior Living Trust Lns | 13 | 6,038,247 | - | $(18,733)$ | 6,019,516 | -0.3\% | 13 |
| 500-050 Home \& Comm Tr Lns | 7 | 1,437,662 | - | $(11,711)$ | 1,425,951 | -0.8\% | 7 |
| 500-051 Transitional Housing Lns | 2 | 762,259 | - | $(3,869)$ | 758,390 | -0.5\% | 2 |
| 500-057 TCAP Loans | 12 | 17,890,957 | - | - | 17,890,957 | 0.0\% | 12 |
| 500-058 HOME Loans | 208 | 119,013,017 | 355,544 | $(79,850)$ | 119,288,711 | 0.2\% | 208 |
| 500-062 CHS Loans | 7 | 620,818 | - | $(1,472)$ | 619,345 | -0.2\% | 7 |
| Total Portfolio before Cap Int \& Reserves |  | 147,898,492 | 355,544 | $(125,451)$ | 148,128,586 | 0.2\% |  |
| Loan Capitalized Interest Reserve |  | $(8,955,000)$ | - | 28,000 | $(8,927,000)$ | -0.3\% |  |
| Loan Reserves |  | $(100,978,000)$ | - | $(156,000)$ | $(101,134,000)$ | 0.2\% |  |
| Total Portfolio | 261 | 37,965,492 | 355,544 | $(253,451)$ | 38,067,586 | 0.3\% | 261 |



Loan disbursements were above budget by $\$ 94$ in the current year and $\$ 265$ below the prior year. Last year funds were disbursed for the State Housing Trust Fund.

| Revolving Loan Fund Commitments (\$ in whole dollars) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash, Cash Equiv \& Investments |  |  |  |  |  |  | State Loan Funds |
|  | SLT 049 |  |  |  |  |  | 1,270,003 |
|  | HCBS 050 |  |  |  |  |  | 890,694 |
|  | THF 051 |  |  |  |  |  | 1,481,720 |
|  | CHS 062 |  |  |  |  |  | 2,122,383 |
|  |  |  |  |  |  |  | 5,764,800 |
|  |  |  |  |  |  |  |  |
|  |  | Commitment <br> Date | Original Commitment | $\begin{gathered} \hline 6 / 30 / 2022 \\ \text { Balance } \end{gathered}$ | Monthly Activity | $\begin{gathered} \hline 7 / 31 / 2022 \\ \text { Balance } \end{gathered}$ | Remaining Commitment |
| Loan Commitments |  |  |  |  |  |  |  |
|  | Chandler Pointe | 8/5/2020 | 1,000,000 | - | - | - | 1,000,000 |
|  | Graceview Courtyard Phase II | 9/8/2021 | 1,000,000 | - | - | - | 1,000,000 |
|  | Vive | 9/8/2021 | 1,000,000 | - | - | - | 1,000,000 |
|  | Shenandoah Senior Villas | 9/8/2021 | 1,000,000 | - | - | - | 1,000,000 |
|  | Grace Creek Senior Apts | 9/8/2021 | 1,000,000 | - | - | - | 1,000,000 |
| Total Commitments |  |  | 5,000,000 | - | - | - | 5,000,000 |
|  |  |  |  |  |  |  |  |
| Net Funds Available |  |  |  |  |  |  | 764,800 |



The large asset in Cash \& CE is derived from the funding for IRUAP at \$58,483, Refugee Relocation Assistance at \$9,501 Emergency Rental Assistance II Program (ERA 2) at \$59,4958, Water Infrastructure Fund at $\$ 10,988$ and Homeowner Assistance Fund at $\$ 49,146$.

| Income Statement | Federal and State Grant Programs (Rollup) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jul-2022 |  |  |  |  |  |  | YTD as of Jul-2022 |  |  |  |  |  |  |
|  | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% |
| Operating Revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Revenue | 97,905 | 14,894 | 83,011 | 557.3 | 21,894 | 76,011 | 347.2 | 97,905 | 14,894 | 83,011 | 557.3 | 21,894 | 76,011 | 347.2 |
| Authority Revenue | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Fee Revenue | 5,560 | 10,750 | $(5,190)$ | -48.3 | (51) | 5,611 | -11055.7 | 5,560 | 10,750 | $(5,190)$ | -48.3 | (51) | 5,611 | -11055.7 |
| Other Revenue | - | - | - | 0.0 | - | - | 0.0 | - | - |  | 0.0 | - | - | 0.0 |
| Total Operating Revenue | 103,465 | 25,644 | 77,821 | 303.5 | 21,843 | 81,622 | 373.7 | 103,465 | 25,644 | 77,821 | 303.5 | 21,843 | 81,622 | 373.7 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Expense | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Authority Expense | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Employee Expenses | 100,781 | 118,986 | $(18,205)$ | -15.3 | 105,637 | $(4,855)$ | -4.6 | 100,781 | 118,986 | $(18,205)$ | -15.3 | 105,637 | $(4,855)$ | -4.6 |
| Shared Expenses | 710 | 173 | 537 | 310.3 | 2,954 | $(2,244)$ | -76.0 | 710 | 173 | 537 | 310.3 | 2,954 | $(2,244)$ | -76.0 |
| Marketing Expense | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Professional Services | 836,049 | 1,187,805 | $(351,756)$ | -29.6 | 956,145 | $(120,096)$ | -12.6 | 836,049 | 1,187,805 | $(351,756)$ | -29.6 | 956,145 | $(120,096)$ | -12.6 |
| Claim and Loss Expenses | $(1,000)$ | $(12,000)$ | 11,000 | -91.7 | $(1,000)$ | - | 0.0 | $(1,000)$ | $(12,000)$ | 11,000 | -91.7 | $(1,000)$ | - | 0.0 |
| Service Release Premium | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Miscellaneous Operating Expense | 260 | 25 | 235 | 940.0 | 35 | 225 | 642.9 | 260 | 25 | 235 | 940.0 | 35 | 225 | 642.9 |
| Overhead Allocation | 12,692 | 11,777 | 914 | 7.8 | 11,760 | 932 | 7.9 | 12,692 | 11,777 | 914 | 7.8 | 11,760 | 932 | 7.9 |
| Total Operating Expense | 949,492 | 1,306,766 | $(357,275)$ | -27.3 | 1,075,530 | $(126,039)$ | -11.7 | 949,492 | 1,306,766 | (357,275) | -27.3 | 1,075,530 | $(126,039)$ | -11.7 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Operating Income (Loss) Before Grants | $(846,027)$ | $(1,281,122)$ | 435,096 | -34.0 | $(1,053,688)$ | 207,661 | -19.7 | $(846,027)$ | (1,281,122) | 435,096 | -34.0 | $(1,053,688)$ | 207,661 | -19.7 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Grant (Income) Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Grant Revenue | (7,305,661) | $(18,499,410)$ | 11,193,749 | -60.5 | $(7,351,640)$ | 45,979 | -0.6 | (7,305,661) | $(18,499,410)$ | 11,193,749 | -60.5 | $(7,351,640)$ | 45,979 | -0.6 |
| Grant Expense | 7,625,040 | 17,242,956 | $(9,617,916)$ | -55.8 | 7,702,142 | $(77,103)$ | -1.0 | 7,625,040 | 17,242,956 | $(9,617,916)$ | -55.8 | 7,702,142 | $(77,103)$ | -1.0 |
| Intra-Agency Transfers | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Total Net Grant (Income) Expense | 319,379 | (1,256,455) | 1,575,833 | -125.4 | 350,503 | $(31,124)$ | -8.9 | 319,379 | (1,256,455) | 1,575,833 | -125.4 | 350,503 | $(31,124)$ | -8.9 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Operating Income (Loss) After Grants | (1,165,406) | $(24,668)$ | $(1,140,738)$ | 4624.4 | (1,404,190) | 238,785 | -17.0 | (1,165,406) | $(24,668)$ | (1,140,738) | 4624.4 | (1,404,190) | 238,785 | -17.0 |
| Other Non-Operating (Income) Expense | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Net Income (Loss) | (1,165,406) | (24,668) | $(1,140,738)$ | 4624.4 | $(1,404,190)$ | 238,785 | -17.0 | $(1,165,406)$ | (24,668) | $(1,140,738)$ | 4624.4 | $(1,404,190)$ | 238,785 | -17.0 |
| IFA Home Dept Staff Count | 7 | 14 | (7) | -50.0 | 8 | (1) | -12.5 | 7 | 14 | (7) | -50.0 | 8 | (1) | -12.5 |
| FTE Staff Count | 11 | 10 | 1 | 13.9 | 11 | (0) | -0.6 | 11 | 10 | 1 | 13.9 | 11 | (0) | -0.6 |


| Balance Sheet | Federal and State Grant Programs (Rollup) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jul-2022 |  |  |  |  |  |  |
|  | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% |
| Assets and Deferred Outflows |  |  |  |  |  |  |  |
| Cash \& Cash Equivelents | 242,848,210 | 252,758,356 | $(9,910,146)$ | -3.9 | 233,857,426 | 8,990,784 | 3.8 |
| Investments | - | - | - | 0.0 | - | - | 0.0 |
| Mortgage Backed Securities | - | - | - | 0.0 | - | - | 0.0 |
| Line of Credit | - | - | - | 0.0 | - | - | 0.0 |
| Loans - net of reserve for losses | 38,067,586 | 40,785,287 | $(2,717,701)$ | -6.7 | 39,347,248 | $(1,279,662)$ | -3.3 |
| Capital Assets (net of accumulated depreciation) | - | - | - | 0.0 | - | - | 0.0 |
| Other Assets | 709,783 | $(209,961)$ | 919,743 | -438.1 | $(1,587,204)$ | 2,296,987 | -144.7 |
| Deferred Outflows | - | - | - | 0.0 | - | - | 0.0 |
| Total Assets and Deferred Outflows | 281,625,578 | 293,333,682 | $(11,708,104)$ | -4.0 | 271,617,470 | 10,008,108 | 3.7 |
|  |  |  |  |  |  |  |  |
| Liabilities, Deferred Inflows, and Equity |  |  |  |  |  |  |  |
| Debt | - | - | - | 0.0 | - | - | 0.0 |
| Interest Payable | - | - | - | 0.0 | - | - | 0.0 |
| Unearned Revenue | 187,820,051 | 199,360,903 | $(11,540,852)$ | -5.8 | 192,873,315 | $(5,053,264)$ | -2.6 |
| Escrow Deposits | - | - | - | 0.0 | - | - | 0.0 |
| Reserves for Claims | - | 463,824 | $(463,824)$ | -100.0 | 463,824 | $(463,824)$ | -100.0 |
| Accounts Payable \& Accrued Liabilities | 1,603,982 | 13,457 | 1,590,525 | 11819.4 | 1,600 | 1,602,382 | \#\#\#\#\#\# |
| Other liabilities | - | - | - | 0.0 | - | - | 0.0 |
| Deferred Inflows | - | - | - | 0.0 | - | - | 0.0 |
| Total Liabilities and Deferred Inflows | 189,424,033 | 199,838,183 | (10,414,150) | -5.2 | 193,338,738 | $(3,914,705)$ | -2.0 |
|  |  |  |  |  |  |  |  |
| Equity |  |  |  |  |  |  |  |
| YTD Earnings(Loss) | $(1,165,406)$ | $(24,668)$ | $(1,140,738)$ | 4624.4 | $(1,404,190)$ | 238,785 | -17.0 |
| Prior Years Earnings | 93,364,299 | 93,515,558 | $(151,259)$ | -0.2 | 79,659,419 | 13,704,881 | 17.2 |
| Transfers | 2,652 | 4,609 | $(1,957)$ | -42.5 | 23,503 | $(20,851)$ | -88.7 |
| Total Equity | 92,201,546 | 93,495,499 | $(1,293,954)$ | -1.4 | 78,278,732 | 13,922,814 | 17.8 |
|  |  |  |  |  |  |  |  |
| Total Liabilities, Deferred Inflows, and Equity | 281,625,578 | 293,333,682 | $(11,708,104)$ | -4.0 | 271,617,470 | 10,008,108 | 3.7 |

## To: IFA and IADD Board Members

From: Becky Wu
Date: $\quad$ August 17, 2022
Re:
July 2022 YTD IADD Financial Results

## Iowa Agricultural Development Division Results (\$ in thousands)

IADD Net Operating Income was unfavorable to budget as the first month of FY23.


Operating Revenue was $\$ 26$ or $43.0 \%$ unfavorable to budget and $\$ 34$ or $49.5 \%$ unfavorable to last year. Fee Revenue was $\$ 25$ or $58.9 \%$ unfavorable to budget due to timing. Interest Revenue was compatible with budget.


Operating Expense was $\$ 19$ or $54.1 \%$ favorable to budget and $\$ 15$ or $48.6 \%$ favorable to last year.
Employee Expense was $\$ 11$ or $45.9 \%$ favorable to budget, due to a staff retirement and lower contract employee expenses.
Professional Services, Marketing Expense, Shared Expenses, and Overhead Allocation were also favorable to budget.


Net Income was $\$ 7$ or $28.7 \%$ unfavorable to budget and $\$ 19$ or $50.2 \%$ unfavorable to last year.


## Notes:

- There was $\$ 517$ available for administrative expenses.
- Restricted Rural Rehab Trust funds (includes cash, and LPP loan repayments) balance was $\$ 820$.
- The LPP loan balance was $\$ 5,812$. Loan balance net of reserves was $\$ 5,616$ and reserve was $\$ 196$.
- AG-P0275 Current loan balance was $\$ 140$. Principal loss reserve was $\$ 140$.


## LPP Loan Commitments

| LPP | Bank |  | Commitment Date | Anticipated Closing <br> Date |
| :---: | :---: | :---: | :---: | :---: |
| P0306 | Community Savings Bank | $10 / 6 / 2021$ | $8 / 22 / 2022$ | Original Commitment <br> $(\$$ in actual) |
| P0307 | American State Bank | $12 / 1 / 2021$ | $9 / 1 / 2022$ | 200,000 |
| P0309 | Farmers Savings Bank | $3 / 2 / 2022$ | $9 / 1 / 2022$ | 200,000 |
| P0310 | Northwest Bank | $5 / 4 / 2022$ | $10 / 31 / 2022$ | 200,000 |
| P0312 | American State Bank | $7 / 6 / 2022$ | $10 / 1 / 2022$ | 200,000 |
|  | Total Commitment |  |  | 180,000 |


| Balance Sheet | Agriculture Development Division (Rollup) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jul-2022 |  |  |  |  |  |  |
|  | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% |
| Assets and Deferred Outflows |  |  |  |  |  |  |  |
| Cash \& Cash Equivelents | 1,263,108 | 807,490 | 455,618 | 56.4 | 682,427 | 580,681 | 85.1 |
| Investments | - | - | - | 0.0 | - | - | 0.0 |
| Mortgage Backed Securities | - | - | - | 0.0 | - | - | 0.0 |
| Line of Credit | - | - | - | 0.0 | - | - | 0.0 |
| Loans - net of reserve for losses | 5,615,776 | 6,234,597 | $(618,821)$ | -9.9 | 6,144,112 | $(528,337)$ | -8.6 |
| Capital Assets (net of accumulated depreciation) | - | - | - | 0.0 | - | - | 0.0 |
| Other Assets | 79,634 | 38,566 | 41,067 | 106.5 | 59,492 | 20,142 | 33.9 |
| Deferred Outflows | - | - | - | 0.0 | - | - | 0.0 |
| Total Assets and Deferred Outflows | 6,958,517 | 7,080,653 | $(122,136)$ | -1.7 | 6,886,031 | 72,486 | 1.1 |
|  |  |  |  |  |  |  |  |
| Liabilities, Deferred Inflows, and Equity |  |  |  |  |  |  |  |
| Debt | - | 50,000 | $(50,000)$ | -100.0 | - | - | 0.0 |
| Interest Payable | - | 42 | (42) | -100.0 | - | - | 0.0 |
| Unearned Revenue | - | - | - | 0.0 | - | - | 0.0 |
| Escrow Deposits | - | - | - | 0.0 | - | - | 0.0 |
| Reserves for Claims | - | - | - | 0.0 | - | - | 0.0 |
| Accounts Payable \& Accrued Liabilities | 1,146 | 6,127 | $(4,981)$ | -81.3 | 13,311 | $(12,165)$ | -91.4 |
| Other liabilities | - | - | - | 0.0 | - | - | 0.0 |
| Deferred Inflows | - | - | - | 0.0 | - | - | 0.0 |
| Total Liabilities and Deferred Inflows | 1,146 | 56,169 | $(55,023)$ | -98.0 | 13,311 | $(12,165)$ | -91.4 |
|  |  |  |  |  |  |  |  |
| Equity |  |  |  |  |  |  |  |
| YTD Earnings(Loss) | 18,695 | 26,210 | $(7,515)$ | -28.7 | 37,545 | $(18,850)$ | -50.2 |
| Prior Years Earnings | 6,938,676 | 6,998,274 | $(59,598)$ | -0.9 | 6,835,175 | 103,500 | 1.5 |
| Transfers | - | - | - | 0.0 | - | - | 0.0 |
| Total Equity | 6,957,371 | 7,024,484 | $(67,113)$ | -1.0 | 6,872,720 | 84,651 | 1.2 |
|  |  |  |  |  |  |  |  |
| Total Liabilities, Deferred Inflows, and Equity | 6,958,517 | 7,080,653 | $(122,136)$ | -1.7 | 6,886,031 | 72,486 | 1.1 |



| Income Statement | Agriculture Development Division (Rollup) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jul-2022 |  |  |  |  |  |  | YTD as of Jul-2022 |  |  |  |  |  |  |
|  | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% |
| Operating Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Revenue - Loans | 16,251 | 17,582 | $(1,332)$ | -7.6\% | 18,542 | $(2,292)$ | -12\% | 16,251 | 17,582 | $(1,332)$ | -8\% | 18,542 | $(2,292)$ | -12\% |
| Interest Revenue - CE \& Inv | 516 | , | 516 | 0.0\% | 71 | 445 | 625\% | 516 | - | 516 | 0\% | 71 | 445 | 625\% |
| Fee Inc - BFLP | 400 | 18,750 | $(18,350)$ | -97.9\% | 19,208 | $(18,808)$ | -98\% | 400 | 18,750 | $(18,350)$ | -98\% | 19,208 | $(18,808)$ | -98\% |
| Fee Inc - LPP | - | 1,500 | $(1,500)$ | -100.0\% | - | - | 0\% | - | 1,500 | $(1,500)$ | -100\% | - | - | 0\% |
| Fee Inc - BFTC | 16,950 | 22,000 | $(5,050)$ | -23.0\% | 29,700 | $(12,750)$ | -43\% | 16,950 | 22,000 | $(5,050)$ | -23\% | 29,700 | $(12,750)$ | -43\% |
| Fee Inc - BFCH TC | - | - | - | 0.0\% | - | - | 0\% | - | - | - | 0\% | - | - | 0\% |
| Total Operating Income | 34,117 | 59,832 | $(25,715)$ | -43.0\% | 67,522 | $(33,404)$ | -49\% | 34,117 | 59,832 | $(25,715)$ | -43\% | 67,522 | $(33,404)$ | -49\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Employee Expenses | 12,495 | 23,116 | $(10,621)$ | -45.9\% | 22,430 | $(9,935)$ | -44\% | 12,495 | 23,116 | $(10,621)$ | -46\% | 22,430 | $(9,935)$ | -44\% |
| Shared Expenses | 770 | 200 | 570 | 285.0\% | 134 | 636 | 477\% | 770 | 200 | 570 | 285\% | 134 | 636 | 477\% |
| Marketing Expense | - | 700 | (700) | -100.0\% | - | - | 0\% | - | 700 | (700) | -100\% | - | - | 0\% |
| Professional Services | 1,146 | 7,075 | $(5,929)$ | -83.8\% | 4,171 | $(3,025)$ | -73\% | 1,146 | 7,075 | $(5,929)$ | -84\% | 4,171 | $(3,025)$ | -73\% |
| Claim and Loss Expenses | $(1,000)$ | 979 | $(1,979)$ | $-202.1 \%$ | 2,000 | $(3,000)$ | -150\% | $(1,000)$ | 979 | $(1,979)$ | -202\% | 2,000 | $(3,000)$ | -150\% |
| Operating Expense | 15,422 | 33,622 | $(18,200)$ | -54.1\% | 29,976 | $(14,555)$ | -49\% | 15,422 | 33,622 | $(18,200)$ | -54\% | 29,976 | $(14,555)$ | -49\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Grant (Income) Expense | - | - | - | 0.0\% | - | - | 0\% | - | - | - | 0\% | - | - | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income (Loss) | 18,695 | 26,210 | $(7,515)$ | -28.7\% | 37,545 | $(18,850)$ | -50\% | 18,695 | 26,210 | $(7,515)$ | -29\% | 37,545 | $(18,850)$ | -50\% |


| Balance Sheet | Admin | RRTF | Total |  |
| :--- | ---: | ---: | ---: | :---: |
| Assets |  |  |  |  |
| Cash \& Cash Equivelents | 512,649 | 750,459 | $1,263,108$ |  |
| Investments | - | - | - |  |
| Loans - net of reserves | 162,838 | $5,452,937$ | $5,615,776$ |  |
| Other Assets | $(11,629)$ | 91,262 | 79,634 |  |
| Total Assets | 663,859 | $6,294,658$ | $6,958,517$ |  |
|  |  |  |  |  |
| Liabilities and Equity | - | - | - |  |
| A/P - STATE | - | - | - |  |
| A/P - IFA | 1,146 | - | 1,146 |  |
| A/P - MISC | 1,146 | - | 1,146 |  |
| Total Liabilities | 1,783 | 16,912 | 18,695 |  |
|  | 660,929 | $6,277,746$ | $6,938,676$ |  |
| Current Years Earnings | 662,713 | $6,294,658$ | $6,957,371$ |  |
| Prior Years Earnings |  |  |  |  |
| Equity | 663,859 | $6,294,658$ | $6,958,517$ |  |
|  |  |  |  |  |
| Total Liabilities and Equity |  |  |  |  |

## To: IFA \& ITG Board Members

From: David Morrison
Date: August 25, 2022
RE: July 2022 YTD Financial Results

## Iowa Title Guaranty Financial Results (\$ in thousands)

ITG operated favorably to budget for the first month of fiscal year of FY2023.


Operating revenue was $\$ 165$, or $22.1 \%$ above budget and $46.4 \%$ behind last year.


Operating expense was $\$ 1$, or $0.2 \%$ which is on par with budget and $33.4 \%$ favorable to last year. Employee expenses were favorable to budget $\$ 44$; offset by unfavorable Professional Services (\$43) - primarily related to higher incentive payments.


Transfers to Housing Assistance Fund from Title Guaranty occur quarterly. Next transfer September 2022.


As a result, NOIAG is $\$ 167$ favorable to budget and $\$ 514$ unfavorable to last year.


Commitments increased $0.1 \%$ ( $\$ 2.718 \mathrm{M}$ vs $\$ 2.715 \mathrm{M}$ ) compared to Jun, while outstanding receivables decreased $13.7 \%$ in July ( $\$ 147 \mathrm{k}$ vs $\$ 170 \mathrm{k}$ primarily in $<30$ days and $30>60$ days aging).

Monthly Trend - Commitments Issued- 5 yr trends


Monthly Trend - Certificates Issued 5 year trend


Jul
Aug Sep

$$
\begin{array}{llcccc}
\text { Oct } & \text { Nov } \quad \text { Dec } & \text { Jan } & \text { Feb } & \text { Mar } \\
\longrightarrow \text { FY19 } & \text { FY20 } & \text { FY21 } & \text { FY22 }
\end{array}
$$

| Balance Sheet | Iowa Title Guaranty Division (Rollup) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jul-2022 |  |  |  |  |  |  |
|  | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% |
| Assets and Deferred Outflows |  |  |  |  |  |  |  |
| Cash \& Cash Equivelents | 22,746,761 | 23,916,654 | $(1,169,893)$ | -4.9 | 24,214,716 | (1,467,955) | -6.1 |
| Investments | - | - | - | 0.0 | - | - | 0.0 |
| Mortgage Backed Securities | - | - | - | 0.0 | - | - | 0.0 |
| Line of Credit | - | - | - | 0.0 | - | - | 0.0 |
| Loans - net of reserve for losses | - | - | - | 0.0 | - | - | 0.0 |
| Capital Assets (net of accumulated depreciation) | - | - | - | 0.0 | - | - | 0.0 |
| Other Assets | 61,833 | 368,102 | $(306,269)$ | -83.2 | 231,600 | $(169,767)$ | -73.3 |
| Deferred Outflows | 532,199 | 317,864 | 214,335 | 67.4 | 317,864 | 214,335 | 67.4 |
| Total Assets and Deferred Outflows | 23,340,793 | 24,602,621 | (1,261,828) | -5.1 | 24,764,180 | $(1,423,387)$ | -5.7 |
|  |  |  |  |  |  |  |  |
| Liabilities, Deferred Inflows, and Equity |  |  |  |  |  |  |  |
| Debt | - | - | - | 0.0 | - | - | 0.0 |
| Interest Payable | - | - | - | 0.0 | - | - | 0.0 |
| Unearned Revenue | - | - | - | 0.0 | - | - | 0.0 |
| Escrow Deposits | 1,199,022 | 1,026,841 | 172,181 | 16.8 | 3,766,970 | $(2,567,949)$ | -68.2 |
| Reserves for Claims | 1,772,532 | 1,859,444 | $(86,912)$ | -4.7 | 1,628,443 | 144,089 | 8.8 |
| Accounts Payable \& Accrued Liabilities | 3,066,611 | 3,575,124 | $(508,513)$ | -14.2 | 4,953,531 | $(1,886,920)$ | -38.1 |
| Other liabilities | 250,557 | 1,279,687 | $(1,029,130)$ | -80.4 | 1,418,775 | $(1,168,218)$ | -82.3 |
| Deferred Inflows | 1,324,479 | 81,785 | 1,242,694 | 1519.5 | 175,105 | 1,149,374 | 656.4 |
| Total Liabilities and Deferred Inflows | 7,613,201 | 7,822,880 | $(209,680)$ | -2.7 | 11,942,825 | (4,329,624) | -36.3 |
|  |  |  |  |  |  |  |  |
| Equity |  |  |  |  |  |  |  |
| YTD Earnings(Loss) | 358,856 | 192,134 | 166,722 | 86.8 | 872,974 | $(514,118)$ | -58.9 |
| Prior Years Earnings | 15,368,736 | 16,587,606 | $(1,218,870)$ | -7.3 | 11,948,381 | 3,420,355 | 28.6 |
| Transfers | - | - | - | 0.0 | - | - | 0.0 |
| Total Equity | 15,727,592 | 16,779,740 | (1,052,148) | -6.3 | 12,821,355 | 2,906,237 | 22.7 |
|  |  |  |  |  |  |  |  |
| Total Liabilities, Deferred Inflows, and Equity | 23,340,793 | 24,602,621 | (1,261,828) | -5.1 | 24,764,180 | (1,423,387) | -5.7 |


| Income Statement | Iowa Title Guaranty Division (Rollup) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jul-2022 |  |  |  |  |  |  | YTD as of Jul-2022 |  |  |  |  |  |  |
|  | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% |
| Operating Revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Revenue | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Authority Revenue | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Fee Revenue | 914,412 | 741,564 | 172,848 | 23.3 | 1,689,301 | $(774,889)$ | -45.9 | 914,412 | 741,564 | 172,848 | 23.3 | 1,689,301 | $(774,889)$ | -45.9 |
| Other Revenue | 579 | 8,000 | $(7,421)$ | -92.8 | 18,963 | $(18,384)$ | -96.9 | 579 | 8,000 | $(7,421)$ | -92.8 | 18,963 | $(18,384)$ | -96.9 |
| Total Operating Revenue | 914,991 | 749,564 | 165,427 | 22.1 | 1,708,264 | $(793,273)$ | -46.4 | 914,991 | 749,564 | 165,427 | 22.1 | 1,708,264 | $(793,273)$ | -46.4 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Expense | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Authority Expense | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Employee Expenses | 159,414 | 203,168 | $(43,755)$ | -21.5 | 177,248 | $(17,835)$ | -10.1 | 159,414 | 203,168 | $(43,755)$ | -21.5 | 177,248 | $(17,835)$ | -10.1 |
| Shared Expenses | 16,860 | 17,433 | (573) | -3.3 | 14,819 | 2,041 | 13.8 | 16,860 | 17,433 | (573) | -3.3 | 14,819 | 2,041 | 13.8 |
| Marketing Expense | 5,361 | 1,033 | 4,328 | 418.9 | - | 5,361 | 0.0 | 5,361 | 1,033 | 4,328 | 418.9 | - | 5,361 | 0.0 |
| Professional Services | 347,052 | 303,500 | 43,553 | 14.4 | 565,060 | $(218,008)$ | -38.6 | 347,052 | 303,500 | 43,553 | 14.4 | 565,060 | $(218,008)$ | -38.6 |
| Claim and Loss Expenses | 6,376 | 10,000 | $(3,625)$ | -36.2 | 40,207 | $(33,832)$ | -84.1 | 6,376 | 10,000 | $(3,625)$ | -36.2 | 40,207 | $(33,832)$ | -84.1 |
| Service Release Premium | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Miscellaneous Operating Expense | 2,221 | 7,600 | $(5,379)$ | -70.8 | 25,589 | $(23,367)$ | -91.3 | 2,221 | 7,600 | $(5,379)$ | -70.8 | 25,589 | $(23,367)$ | -91.3 |
| Overhead Allocation | 18,851 | 14,696 | 4,156 | 28.3 | 12,367 | 6,485 | 52.4 | 18,851 | 14,696 | 4,156 | 28.3 | 12,367 | 6,485 | 52.4 |
| Total Operating Expense | 556,135 | 557,430 | $(1,295)$ | -0.2 | 835,290 | $(279,155)$ | -33.4 | 556,135 | 557,430 | $(1,295)$ | -0.2 | 835,290 | $(279,155)$ | -33.4 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Operating Income (Loss) Before Grants | 358,856 | 192,134 | 166,722 | 86.8 | 872,974 | $(514,118)$ | -58.9 | 358,856 | 192,134 | 166,722 | 86.8 | 872,974 | $(514,118)$ | -58.9 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Grant (Income) Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Grant Revenue | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Grant Expense | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
|  | - | - | - | 0.0 | - |  | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Total Net Grant (Income) Expense | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Operating Income (Loss) After Grants | 358,856 | 192,134 | 166,722 | 86.8 | 872,974 | $(514,118)$ | -58.9 | 358,856 | 192,134 | 166,722 | 86.8 | 872,974 | $(514,118)$ | -58.9 |
| Other Non-Operating (Income) Expense | - | - | - | 0.0 | - |  | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Net Income (Loss) | 358,856 | 192,134 | 166,722 | 86.8 | 872,974 | $(514,118)$ | -58.9 | 358,856 | 192,134 | 166,722 | 86.8 | 872,974 | $(514,118)$ | -58.9 |
| IFA Home Dept Staff Count | 20 | 22 | (2) | -9.1 | 20 | - | 0.0 | 20 | 22 | (2) | -9.1 | 20 | - | 0.0 |
| FTE Staff Count | 22 | 23 | (1) | -5.8 | 21 | 1 | 3.4 | 22 | 23 | (1) | -5.8 | 21 | 1 | 3.4 |


| Income Statement | 800-020 Residential |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jul-2022 |  |  |  |  |  |  | YTD as of Jul-2022 |  |  |  |  |  |  |
|  | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% |
| Operating Revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Revenue | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Authority Revenue | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Fee Revenue | 876,719 | 680,775 | 195,944 | 28.8 | 1,604,337 | $(727,618)$ | -45.4 | 876,719 | 680,775 | 195,944 | 28.8 | 1,604,337 | $(727,618)$ | -45.4 |
| Other Revenue | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Total Operating Revenue | 876,719 | 680,775 | 195,944 | 28.8 | 1,604,337 | $(727,618)$ | -45.4 | 876,719 | 680,775 | 195,944 | 28.8 | 1,604,337 | $(727,618)$ | -45.4 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Expense | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Authority Expense | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Employee Expenses | 129,435 | 166,973 | $(37,538)$ | -22.5 | 143,934 | $(14,499)$ | -10.1 | 129,435 | 166,973 | $(37,538)$ | -22.5 | 143,934 | $(14,499)$ | -10.1 |
| Shared Expenses | 15,901 | 16,834 | (933) | -5.5 | 14,533 | 1,369 | 9.4 | 15,901 | 16,834 | (933) | -5.5 | 14,533 | 1,369 | 9.4 |
| Marketing Expense | 5,361 | 933 | 4,428 | 474.6 | - | 5,361 | 0.0 | 5,361 | 933 | 4,428 | 474.6 | - | 5,361 | 0.0 |
| Professional Services | 347,052 | 303,150 | 43,903 | 14.5 | 564,638 | $(217,586)$ | -38.5 | 347,052 | 303,150 | 43,903 | 14.5 | 564,638 | $(217,586)$ | -38.5 |
| Claim and Loss Expenses | 6,376 | 10,000 | $(3,625)$ | -36.2 | 40,207 | $(33,832)$ | -84.1 | 6,376 | 10,000 | $(3,625)$ | -36.2 | 40,207 | $(33,832)$ | -84.1 |
| Service Release Premium | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Miscellaneous Operating Expense | 410 | 350 | 60 | 17.1 | 550 | (140) | -25.5 | 410 | 350 | 60 | 17.1 | 550 | (140) | -25.5 |
| Overhead Allocation | 15,668 | 12,052 | 3,615 | 30.0 | 10,315 | 5,353 | 51.9 | 15,668 | 12,052 | 3,615 | 30.0 | 10,315 | 5,353 | 51.9 |
| Total Operating Expense | 520,203 | 510,292 | 9,910 | 1.9 | 774,177 | $(253,975)$ | -32.8 | 520,203 | 510,292 | 9,910 | 1.9 | 774,177 | $(253,975)$ | -32.8 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Operating Income (Loss) Before Grants | 356,516 | 170,483 | 186,034 | 109.1 | 830,160 | $(473,643)$ | -57.1 | 356,516 | 170,483 | 186,034 | 109.1 | 830,160 | $(473,643)$ | -57.1 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Grant (Income) Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Grant Revenue | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Grant Expense | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Intra-Agency Transfers | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Total Net Grant (Income) Expense | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Operating Income (Loss) After Grants | 356,516 | 170,483 | 186,034 | 109.1 | 830,160 | $(473,643)$ | -57.1 | 356,516 | 170,483 | 186,034 | 109.1 | 830,160 | $(473,643)$ | -57.1 |
| Other Non-Operating (Income) Expense | - | - | - | 0.0 | - |  | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Net Income (Loss) | 356,516 | 170,483 | 186,034 | 109.1 | 830,160 | $(473,643)$ | -57.1 | 356,516 | 170,483 | 186,034 | 109.1 | 830,160 | $(473,643)$ | -57.1 |
| IFA Home Dept Staff Count | 16 | 18 | (2) | -11.1 | 16 | - | 0.0 | 16 | 18 | (2) | -11.1 | 16 | - | 0.0 |
| FTE Staff Count | 18 | 19 | (1) | -4.6 | 17 | 1 | 4.6 | 18 | 19 | (1) | -4.6 | 17 | 1 | 4.6 |


| Income Statement | 800-030 Commercial |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jul-2022 |  |  |  |  |  |  | YTD as of Jul-2022 |  |  |  |  |  |  |
|  | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% |
| Operating Revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Revenue | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Authority Revenue | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Fee Revenue | 37,693 | 60,789 | $(23,096)$ | -38.0 | 84,964 | $(47,271)$ | -55.6 | 37,693 | 60,789 | $(23,096)$ | -38.0 | 84,964 | $(47,271)$ | -55.6 |
| Other Revenue | 579 | 8,000 | $(7,421)$ | -92.8 | 18,963 | $(18,384)$ | -96.9 | 579 | 8,000 | $(7,421)$ | -92.8 | 18,963 | $(18,384)$ | -96.9 |
| Total Operating Revenue | 38,272 | 68,789 | $(30,517)$ | -44.4 | 103,927 | $(65,655)$ | -63.2 | 38,272 | 68,789 | $(30,517)$ | -44.4 | 103,927 | $(65,655)$ | -63.2 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Expense | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Authority Expense | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Employee Expenses | 29,979 | 36,195 | $(6,216)$ | -17.2 | 33,314 | $(3,335)$ | -10.0 | 29,979 | 36,195 | $(6,216)$ | -17.2 | 33,314 | $(3,335)$ | -10.0 |
| Shared Expenses | 958 | 599 | 359 | 60.0 | 286 | 673 | 235.2 | 958 | 599 | 359 | 60.0 | 286 | 673 | 235.2 |
| Marketing Expense | - | 100 | (100) | -100.0 | - | - | 0.0 | - | 100 | (100) | -100.0 | - | - | 0.0 |
| Professional Services | - | 350 | (350) | -100.0 | 422 | (422) | -100.0 | - | 350 | (350) | -100.0 | 422 | (422) | -100.0 |
| Claim and Loss Expenses | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Service Release Premium | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Miscellaneous Operating Expense | 1,811 | 7,250 | $(5,439)$ | -75.0 | 25,039 | $(23,227)$ | -92.8 | 1,811 | 7,250 | $(5,439)$ | -75.0 | 25,039 | $(23,227)$ | -92.8 |
| Overhead Allocation | 3,184 | 2,643 | 540 | 20.4 | 2,052 | 1,132 | 55.1 | 3,184 | 2,643 | 540 | 20.4 | 2,052 | 1,132 | 55.1 |
| Total Operating Expense | 35,932 | 47,137 | $(11,205)$ | -23.8 | 61,112 | $(25,180)$ | -41.2 | 35,932 | 47,137 | $(11,205)$ | -23.8 | 61,112 | $(25,180)$ | -41.2 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Operating Income (Loss) Before Grants | 2,340 | 21,652 | $(19,312)$ | -89.2 | 42,814 | $(40,474)$ | -94.5 | 2,340 | 21,652 | $(19,312)$ | -89.2 | 42,814 | $(40,474)$ | -94.5 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Grant (Income) Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Grant Revenue | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Grant Expense | - | - | - | 0.0 | - |  | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
|  |  |  |  |  |  |  | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Total Net Grant (Income) Expense | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Operating Income (Loss) After Grants | 2,340 | 21,652 | $(19,312)$ | -89.2 | 42,814 | $(40,474)$ | -94.5 | 2,340 | 21,652 | $(19,312)$ | -89.2 | 42,814 | $(40,474)$ | -94.5 |
| Other Non-Operating (Income) Expense | - | - | - | 0.0 | - | - | 0.0 | - | - | - | 0.0 | - | - | 0.0 |
| Net Income (Loss) | 2,340 | 21,652 | $(19,312)$ | -89.2 | 42,814 | $(40,474)$ | -94.5 | 2,340 | 21,652 | $(19,312)$ | -89.2 | 42,814 | $(40,474)$ | -94.5 |
| IFA Home Dept Staff Count | 4 | 4 | - | 0.0 | 4 | - | 0.0 | 4 | 4 | - | 0.0 | 4 | - | 0.0 |
| FTE Staff Count | 4 | 4 | (0) | -11.4 | 4 | (0) | -2.1 | 4 | 4 | (0) | -11.4 | 4 | (0) | -2.1 |

To: IFA Board Members

From: Deena Klesel
Date August 22, 2022
Re: July 2022 YTD Financial Results

## State Revolving Fund Results (\$ in thousands)

Through the first month of the new fiscal year, SRF is operating favorable to budget.


Operating Revenue was $\$ 837$ or $21.4 \%$ above budget and $\$ 674$ or $16.5 \%$ above last year. $\$ 875$ of the variance resulted from higher interest revenue than budgeted.


Operating Expense was $\$ 189$ or $3.9 \%$ above budget and $\$ 107$ or $2.2 \%$ higher than last year. Interest expense was unfavorable to budget by $\$ 651$. All other expense categories were below budget.

CAP Grant Revenue


CAP Grant Revenue was $\$ 381$ or $68.9 \%$ lower than budget and $\$ 125$ or $42 \%$ lower than last year. The CWSRF and DWSRF 2022 base Cap grant applications have been submitted.


Grant Expense was $\$ 383$ or $75.5 \%$ favorable to budget and $\$ 68$ or $35.4 \%$ favorable to last year. Grant Expense relates to the forgivable portion of specific SRF loans.


NOIAG was $\$ 650$ or $69.7 \%$ favorable to budget and $\$ 511$ or $64.4 \%$ favorable to last year.


Assets were $\$ 36,644$ or $1.2 \%$ above budget and $\$ 183,985$ or $6.5 \%$ above last year.


- Loan commitments were $\$ 354,160$.

| Equity/Program/Admin Fund Balances |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Program |  | Account | Balance at $\underline{6 / 30 / 2022}$ | Net Cash <br> Inflows (Outflows) | Balance at 7/31/2022 |
| Equity Fund | Construction Loans |  |  |  |  |
| Clean Water |  | 12069250/1 | 229,852 | $(19,390)$ | 210,462 |
| Drinking Water |  | 12069253/4 | 151,399 | $(3,552)$ | 147,847 |
| Leveraged |  | 82644014/82410107 | 0 | 0 | 0 |
|  |  |  | 381,250 | $(22,942)$ | 358,309 |
| Program Fund | P\&D, CW GNPS, DW SWP |  |  |  |  |
| Clean Water |  | 22546000 | 50,223 | 3,759 | 53,982 |
| Drinking Water |  | 22546001 | 14,778 | 338 | 15,116 |
|  |  |  | 65,002 | 4,097 | 69,098 |
| Administration Fund | Administrative Expenses |  |  |  |  |
| Clean Water |  | 22546002 | 16,155 | 133 | 16,288 |
| Drinking Water |  | 22546003 | 20,020 | 71 | 20,091 |
|  |  |  | 36,174 | 204 | 36,379 |


| Federal Capitalization Grants |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As of 7/31/22 |  |  |  |  |  |  |  |
|  | Clean Water |  | Drinking Water |  | Total SRF |  |  |
| Grant Award Year | EPA Awards | Remaining | EPA Awards | Remaining | EPA Awards |  | Remaining |
| Prior Years | 594,001 | - | 326,691 | - | 920,692 |  | - |
| 2019 | 21,505 | - | 17,348 | 96 | 38,853 |  | 96 |
| 2020 | 21,483 | - | 17,378 | - | 38,861 |  | - |
| 2021 | 21,505 | - | 17,427 | 1,869 | 38,932 |  | 1,869 |
| Total | 658,494 | - | 378,844 | 1,965 | 1,037,338 |  | 1,965 |
|  |  |  | Total federal capitalization grants received to date: |  |  | \$ | 1,035,373 |
| Available for Loan Draws | Clean Water | Drinking Water | Total |  | le for Set-asid |  |  |
| 2019 | - | - | - |  |  |  | - |
| 2020 | - | - | - |  | Water |  | 1,965 |
| 2021 | - | - | - |  |  |  |  |
|  | - | - | - |  |  |  | 1,965 |


| SRF Loan Portfolio | $6 / 30 / 2020$ | $6 / 30 / 2021$ | $6 / 30 / 2022$ | $7 / 31 / 2022$ | YTD Increase |
| :--- | ---: | ---: | ---: | ---: | :---: |
| Clean Water | $1,527,898$ | $1,684,234$ | $1,815,279$ | $1,832,166$ | $0.9 \%$ |
| Drinking Water | 497,130 | 526,655 | 528,104 | 531,072 | $0.6 \%$ |
| Total SRF Loan Portfolio | $2,025,028$ | $2,210,889$ | $2,343,383$ | $2,363,238$ | $0.8 \%$ |
|  |  |  |  |  |  |



| Balance Sheet | State Revolving Fund (Rollup) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jul-2022 |  |  |  |  |  |  |
|  | Actuals | Bud23 | Difference | \% | Last Year | Difference | \% |
| Assets and Deferred Outflows |  |  |  |  |  |  |  |
| Cash \& Cash Equivelents | 577,988,469 | 567,750,558 | 10,237,912 | 1.8 | 511,991,145 | 65,997,325 | 12.9 |
| Investments | 68,923,135 | 39,817,109 | 29,106,026 | 73.1 | 79,251,509 | $(10,328,375)$ | -13.0 |
| Mortgage Backed Securities | - | - | - | 0.0 | - | - | 0.0 |
| Line of Credit | - | - | - | 0.0 | - | - | 0.0 |
| Loans - net of reserve for losses | 2,356,563,428 | 2,364,181,276 | $(7,617,849)$ | -0.3 | 2,227,149,395 | 129,414,032 | 5.8 |
| Capital Assets (net of accumulated depreciation) | - | - | - | 0.0 | - | - | 0.0 |
| Other Assets | 9,005,964 | 4,150,626 | 4,855,338 | 117.0 | 8,204,775 | 801,189 | 9.8 |
| Deferred Outflows | 5,560,948 | 5,497,572 | 63,376 | 1.2 | 7,459,968 | $(1,899,020)$ | -25.5 |
| Total Assets and Deferred Outflows | 3,018,041,944 | 2,981,397,140 | 36,644,803 | 1.2 | 2,834,056,792 | 183,985,152 | 6.5 |
|  |  |  |  |  |  |  |  |
| Liabilities, Deferred Inflows, and Equity |  |  |  |  |  |  |  |
| Debt | 1,936,028,887 | 1,899,484,500 | 36,544,387 | 1.9 | 1,780,859,227 | 155,169,660 | 8.7 |
| Interest Payable | 36,788,734 | 32,922,851 | 3,865,883 | 11.7 | 32,949,994 | 3,838,740 | 11.7 |
| Unearned Revenue | - | - | - | 0.0 | - | - | 0.0 |
| Escrow Deposits | - | - | - | 0.0 | - | - | 0.0 |
| Reserves for Claims | - | - | - | 0.0 | - | - | 0.0 |
| Accounts Payable \& Accrued Liabilities | 186,488 | 956,637 | $(770,149)$ | -80.5 | 878,722 | $(692,234)$ | -78.8 |
| Other liabilities | 50,658 | 643,102 | $(592,444)$ | -92.1 | 456,560 | $(405,902)$ | -88.9 |
| Deferred Inflows | 427,707 | 31,947 | 395,760 | 1238.8 | 58,199 | 369,508 | 634.9 |
| Total Liabilities and Deferred Inflows | 1,973,482,475 | 1,934,039,038 | 39,443,437 | 2.0 | 1,815,202,703 | 158,279,772 | 8.7 |
|  |  |  |  |  |  |  |  |
| Equity |  |  |  |  |  |  |  |
| YTD Earnings(Loss) | $(139,615)$ | $(931,890)$ | 792,275 | -85.0 | $(727,319)$ | 587,704 | -80.8 |
| Prior Years Earnings | 1,043,328,031 | 1,048,289,992 | $(4,961,961)$ | -0.5 | 1,019,595,408 | 23,732,623 | 2.3 |
| Transfers | 1,371,053 | - | 1,371,053 | 0.0 | $(14,000)$ | 1,385,053 | -9893.2 |
| Total Equity | 1,044,559,469 | 1,047,358,102 | $(2,798,633)$ | -0.3 | 1,018,854,089 | 25,705,379 | 2.5 |
|  |  |  |  |  |  |  |  |
| Total Liabilities, Deferred Inflows, and Equity | 3,018,041,944 | 2,981,397,140 | 36,644,803 | 1.2 | 2,834,056,792 | 183,985,152 | 6.5 |

## Iowa Finance Authority

# Derivative and Liquidity Summary 

As of 7/31/2022

## Derivative Counterparty Exposure <br> \$202.84 Million



■ Bank of NY Mellon
■ Goldman Sachs Bank USA
$\square$ Royal Bank of Canada
■ Wells Fargo Bank, N.A.

## Variable Rate Debt Derivative Hedge Position

 Single Family (millions)72\% Hedged


## Variable Rate Debt Derivative Hedge Position Multifamily

(millions)
70\% Hedged


## Iowa Finance Authority Derivative Summary

as of $7 / 31 / 2022$

| Bond Series | Bond Type | Swap Counterparty | $\begin{gathered} \text { Counter Party } \\ \text { Rating* } \end{gathered}$ | Derivative Type | Bonds Outstanding | Notional <br> Outstanding <br> Amount | Over (Under) <br> Hedged | $\begin{gathered} \text { Swap Rate Paid } \\ \text { by IFA } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Rate } \\ \text { Received by } \\ \text { IFA } \\ (7 / 31 / 22) \\ \hline \end{gathered}$ | Spread | $\begin{gathered} \text { Swap Market } \\ \text { Value } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Weighted } \\ \text { Average } \\ \text { Remaining Life } \\ \text { (years)** } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Remaining } \\ \text { Term of swap } \\ \text { notional } \\ \text { (years) } \\ \hline \end{gathered}$ | Mautrity <br> Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2015 Series B | VRDN <br> VRDN | Goldman Sachs Bank USA Royal Bank of Canada | $\mathrm{A} 1 / \mathrm{A}+/ \mathrm{A}+$ $\mathrm{Aa} 1 / \mathrm{AA}-/ \mathrm{AA}$ | Fixed-to-Floating Swap <br> Fixed-to-Floating Swap | 40,000,000 | $\begin{array}{r} 2,060,000 \\ 27,765,000 \end{array}$ |  | $\begin{aligned} & 3.766 \% \\ & 2.518 \% \end{aligned}$ | $\begin{aligned} & 1.635 \% \\ & \text { 1.583\% } \end{aligned}$ | $\begin{aligned} & -2.131 \% \\ & -0.935 \% \end{aligned}$ | $\begin{array}{r} (48,846) \\ (111,780) \\ \hline \end{array}$ | 1.4 | $\begin{aligned} & 13.4 \\ & 23.4 \end{aligned}$ | $\begin{aligned} & 1 / 1 / 2036 \\ & 1 / 1 / 2046 \end{aligned}$ |
| 2015 Series B Total |  |  |  |  | 40,000,000 | 29,825,000 | (10,175,000) |  |  |  | $(160,626)$ |  |  |  |
| 2016 Series B | VRDN | Bank of NY Mellon | Aa2/AA-/AA | Fixed-to-Floating Swap | 20,000,000 | 15,000,000 | $(5,000,000)$ | 0.870\% | 1.330\% | 0.461\% | 907,044 | 5.4 | 5.4 | 1/1/2028 |
| 2016 Series E | VRDN | Wells Fargo Bank, N.A. | Aa2/A+/AA- | Fixed-to-Floating Swap | 14,690,000 | 7,400,000 |  | 2.292\% | 1.330\% | -0.962\% | 209,506 | 1.9 | 23.9 | 7/1/2046 |
|  | VRDN | Goldman Sachs Bank USA | A1/A+/A ${ }^{\text {+ }}$ | Fixed-to-Floating Swap |  | 2,580,000 |  | 5.289\% | 2.362\% | -2.927\% | $(97,441)$ | 1.4 | 2.9 | 71/2025 |
|  |  | Goldman Sachs Bank USA | A1/A $+/ \mathrm{A}^{+}$ | Floating-to-Floating Basis swap*** |  | 2,580,000 |  | 1.955\% | 2.617\% | 0.662\% | 8,111 | 1.4 | 2.9 | 7/1/2025 |
| 2016 Series E Total |  |  |  |  | 14,690,000 | 12,560,000 | $(4,710,000)$ |  |  |  | 120,176 |  |  |  |
| 2017 Series B | VRDN |  |  |  | 7,500,000 |  | $(7,500,000)$ | N/A | N/A | N/A | N/A |  |  |  |
| 2017 Series D | VRDN | Wells Fargo Bank, N.A. | Aa2/A+/AA- | Fixed-to-Floating Swap | 17,500,000 | 13,125,000 | $(4,375,000)$ | 2.126\% | 1.330\% | -0.796\% | 346,246 | 0.9 | 24.4 | 1/1/2047 |
| 2018 Series B | VRDN | Bank of NY Mellon | Aa2/AA-/AA | Fixed-to-Floating Swap | 20,000,000 | 15,000,000 | $(5,000,000)$ | 2.490\% | 1.653\% | -0.837\% | 197,821 | 2.4 | 24.9 | 7/1/2047 |
| 2018 Series D | VRDN | Royal Bank of Canada | Aal/AA-/AA | Fixed-to-Floating Swap | 15,000,000 | 11,250,000 | $(3,750,000)$ | 2.638\% | 1.653\% | -0.985\% | $(45,514)$ | 4.1 | 25.9 | 7/1/2048 |
| 2019 Series B | VRDN | Wells Fargo Bank, N.A. | Aa2/A+/AA- | Fixed-to-Floating Swap | 20,000,000 | 15,000,000 | $(5,000,000)$ | 1.939\% | 1.330\% | -0.609\% | 183,675 | 7.9 | 7.9 | 7/1/2030 |
| 2019 Series E | VRDN | Bank of NY Mellon | Aa2/AA-/AA | Fixed-to-Floating Swap | 15,000,000 | 11,250,000 | $(3,750,000)$ | 1.605\% | 1.330\% | -0.275\% | 935,706 | 6.4 | 26.4 | 1/1/2049 |
| 2020 Series B | VRDN | Wells Fargo Bank, N.A. | Aa2/A+/AA- | Fixed-to-Floating Swap | 20,000,000 | 15,000,000 | $(5,000,000)$ | 1.691\% | 1.330\% | -0.361\% | 1,223,203 | 6.9 | 26.9 | 7/1/2049 |
| 2020 Series E | VRDN | Wells Fargo Bank, N.A. | Aa2/A+/AA- | Fixed-to-Floating Swap | 15,000,000 | 11,250,000 | $(3,750,000)$ | 1.051\% | 1.330\% | 0.279\% | 1,556,250 | 6.9 | 12.9 | 7/1/2035 |
| 2021 Series E | FRN (SIFMA $+0.34 \%$ ) | Royal Bank of Canada | Aal/AA-/AA | Fixed-to-Floating Swap | 20,000,000 | 15,000,000 | $(5,000,000)$ | 1.332\% | 1.670\% | 0.338\% | 1,509,536 | 8.4 | 11.4 | 1/1/2034 |
| 2022 Series B | VRDN | Bank of NY Mellon | Aa2/AA-/AA | Fixed-to-Floating Swap | 20,000,000 | 15,000,000 | $(5,000,000)$ | 1.5215\% | 1.330\% | -0.192\% | 687,533 | 8.4 | 8.4 | 1/1/2031 |
| 2022 Series E | FRN ( $70 \%$ SOFR) | Royal Bank of Canada | Aal/AA-/AA | Fixed-to-Floating Swap | 20,000,000 | 15,000,000 | $(5,000,000)$ | 1.9859\% | 1.589\% | -0.397\% | (216,031) | 9.9 | 11.9 | 7/1/2034 |
| 1991 Indenture Total |  |  |  |  | 264,690,000 | 194,260,000 | (73,010,000) |  |  |  | 7,245,021 |  |  |  |
| Multifamily 2005 Indenture |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Bond Series | Bond Type | Swap Counterparty | $\begin{gathered} \text { Counter Party } \\ \text { Rating** } \end{gathered}$ | Derivative Type | Bonds Outstanding | $\begin{aligned} & \text { Notional } \\ & \text { Outstanding } \\ & \text { Amount } \\ & \hline \end{aligned}$ | Over (Under) Hedged | Swap or Cap Rate |  |  | $\underset{\text { Vap Market }}{\text { Swap }}$ Value | Weighted <br> Average <br> Remaining Life | $\begin{gathered} \text { Remaining } \\ \text { Term of swap } \\ \text { notional } \\ \hline \end{gathered}$ | Mautrity <br> Date |
| Multifamily 2007 A | VRDN | Royal Bank of Canada | Aal/AA-/AA | SIFMA Interest Rate Cap | 11,030,000 | 11,030,000 | Hedsed | 3\% |  |  | 38,907 | 1.9 | 1.9 | 7/1/2024 |
| Multifamily 2007 B | VRDN | Bank of NY Mellon | Aa2/AA-/AA | SIFMA Interest Rate Cap | 8,075,000 | 9,300,000 | 1,225,000 | 5.50\% |  |  | 5,066 | 1.4 | 1.4 | 1/1/2024 |
| Multifamily 2008 A | VRDN | Goldman Sachs Bank USA | A1/A+/A + | Fixed-to-Floating Swap | 3,250,000 | 3,250,000 | - | 3.971\% | 1.410\% | -2.561\% | $(105,415)$ | 1.8 | 1.8 | 6/1/2024 |
| Multifamily Private Placement 2011 | FRN |  |  |  |  |  |  |  |  |  |  |  |  |  |
| B-1 | (LIBOR Floater + |  |  |  | 9,700,937 |  | $(9,700,937)$ |  |  |  | - |  |  |  |
| 2005 Indenture Total |  |  |  |  | 32,055,937 | 23,580,000 | (8,475,937) |  |  |  | (61,442) |  |  |  |
| Indenture Totals |  |  |  |  | 296,745,937 | 217,840,000 | $(81,485,937)$ |  |  |  | 7,183,579 |  |  |  |

* Ratings are Moody's / S\&P / Fitch
** Based on exercising the full par termination options of the swap as of $8 / 1 / 22$
${ }^{* * *}$ Basis swaps which are layered to match the amortization of the Fixed-to-Floating swaps.
IFA receives 1 month LIBOR plus a spread from the counterparty on the basis swaps. In exchange for tax risk taken, IFA pays $147 \%$ of SIFMA to the counterparty


# Variable Rate Debt 

Floating Rate Notes (FRNs) and Variable Rate Demand Obligations (VRDOs)
\$296.6 Million


- Floating Rate Notes (FRNs)
- Variable Rate Demand Obligations (VRDOs)


## Liquidity Counterparty Exposure

(Variable Rate Demand Obligations)
\$247.1 Million


- Wells Fargo
$\square$ FHLB Des Moines
$\square$ US Bank, NA
-TD Bank, N.A.
$\square$ RBC


## Remarketing Counterparty Exposure

## (Variable Rate Demand Obligations)

\$247 Million


# Variable Rate Debt \& Liquidity Provider Summary 

| Associated Bonds | Original | 7/31/2019 | 1/31/2020 | 7/31/2020 | 1/31/2021 | 7/31/2021 | 1/31/2022 | Liquidity Provider | $\begin{gathered} \text { Expiration } \\ \text { Date } \\ \hline \end{gathered}$ | Remaining <br> Term (years) | $\begin{gathered} \text { Annual } \\ \text { Fee } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Single Family |  |  |  |  |  |  |  |  |  |  |  |
| 2015 Series B | 40,000,000 | 40,000,000 | 40,000,000 | 40,000,000 | 40,000,000 | 40,000,000 | 40,000,000 | Federal Home Loan Bank - Des Moines | 9/28/2023 | 1.7 | 0.23\% |
| 2016 Series B | 20,000,000 | 20,000,000 | 20,000,000 | 20,000,000 | 20,000,000 | 20,000,000 | 20,000,000 | Federal Home Loan Bank - Des Moines | 3/30/2024 | 2.2 | 0.20\% |
| 2016 Series E | 15,000,000 | 14,690,000 | 14,690,000 | 14,690,000 | 14,690,000 | 14,690,000 | 14,690,000 | Federal Home Loan Bank - Des Moines | 10/26/2022 | 0.7 | 0.31\% |
| 2017 Series B | 7,500,000 | 7,500,000 | 7,500,000 | 7,500,000 | 7,500,000 | 7,500,000 | 7,500,000 | Federal Home Loan Bank - Des Moines | 5/16/2022 | 0.3 | 0.30\% |
| 2017 Series D | 17,500,000 | 17,500,000 | 17,500,000 | 17,500,000 | 17,500,000 | 17,500,000 | 17,500,000 | Federal Home Loan Bank - Des Moines | 9/27/2024 | 2.7 | 0.27\% |
| 2018 Series B | 20,000,000 | 20,000,000 | 20,000,000 | 20,000,000 | 20,000,000 | 20,000,000 | 20,000,000 | TD Bank, NA | 2/16/2024 | 2.0 | 0.24\% |
| 2018 Series D | 15,000,000 | 15,000,000 | 15,000,000 | 15,000,000 | 15,000,000 | 15,000,000 | 15,000,000 | RBC | 5/19/2026 | 4.3 | 0.30\% |
| 2019 Series B | 20,000,000 | 20,000,000 | 20,000,000 | 20,000,000 | 20,000,000 | 20,000,000 | 20,000,000 | US Bank, NA | 12/1/2022 | 0.8 | 0.26\% |
| 2019 Series E | 15,000,000 |  | 15,000,000 | 15,000,000 | 15,000,000 | 15,000,000 | 15,000,000 | TD Bank, NA | 9/25/2024 | 2.7 | 0.26\% |
| 2020 Series B | 20,000,000 |  |  | 20,000,000 | 20,000,000 | 20,000,000 | 20,000,000 | TD Bank, NA | 2/12/2025 | 3.0 | 0.26\% |
| 2020 Series E | 15,000,000 |  |  |  | 15,000,000 | 15,000,000 | 15,000,000 | TD Bank, NA | 8/18/2025 | 3.6 | 0.24\% |
| 2021 Series E | 20,000,000 |  |  |  |  |  | 20,000,000 | N/A (Floating Rate Note) | N/A |  | N/A |
| 2022 Series B | 20,000,000 |  |  |  |  |  | 20,000,000 | RBC | 2/9/2027 | 5.0 | 0.24\% |
|  | 245,000,000 | 154,690,000 | 169,690,000 | 189,690,000 | 204,690,000 | 204,690,000 | 244,690,000 |  |  |  |  |
| Multifamily |  |  |  |  |  |  |  |  |  |  |  |
| 2007 Series AB | 22,000,000 | 19,590,000 | 19,590,000 | 19,590,000 | 19,590,000 | 19,105,000 | 19,105,000 | Wells Fargo Bank, NA | 11/1/2024 | 2.8 | 0.42\% |
| 2008 Series A | 3,750,000 | 3,450,000 | 3,350,000 | 3,350,000 | 3,350,000 | 3,350,000 | 3,350,000 | Wells Fargo Bank, NA | 6/10/2024 | 2.4 | 0.42\% |
| 2011 Series B-1 | 11,500,000 | 10,272,164 | 10,169,601 | 10,063,342 | 9,953,256 | 9,839,203 | 9,700,937 | N/A (Floating Rate Note) | N/A |  | N/A |
|  | 37,250,000 | 33,312,164 | 33,109,601 | 33,003,342 | 32,893,256 | 32,294,203 | 32,155,937 |  |  |  |  |
| Total | 282,250,000 | 188,002,164 | 202,799,601 | 222,693,342 | 237,583,256 | 236,984,203 | 276,845,937 |  |  |  |  |

Liquidity Exposure
Wells Fargo
FHLB Des Moines
US Bank, NA
TD Bank, N.A.
RBC

Remarketing Exposure
RBC
Morgan Stanley
US Bank, NA
TD Securties, LLC

| $\mathbf{7 / 3 1 / 2 0 1 9}$ | $\mathbf{1 / 3 1 / 2 0 2 0}$ | $\mathbf{7 / 3 1 / 2 0 2 0}$ | $\mathbf{1 / 3 1 / 2 0 2 1}$ | $\mathbf{7 / 3 1 / 2 0 2 1}$ | $\mathbf{1 / 3 1 / 2 0 2 2}$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $23,040,000$ | $22,940,000$ | $22,940,000$ | $22,940,000$ | $22,455,000$ | $22,455,000$ |
| $99,690,000$ | $99,690,000$ | $99,690,000$ | $99,690,000$ | $99,690,000$ | $99,690,000$ |
| $20,000,000$ | $20,000,000$ | $20,000,000$ | $20,000,000$ | $20,000,000$ | $20,000,000$ |
| 0 | $15,000,000$ | $35,000,000$ | $50,000,000$ | $70,000,000$ | $70,000,000$ |
| 0 | 0 | 0 | 0 | $15,000,000$ | $35,000,000$ |
| $\mathbf{1 4 2 , 7 3 0 , 0 0 0}$ | $\mathbf{1 5 7 , 6 3 0 , 0 0 0}$ | $\mathbf{1 7 7 , 6 3 0 , 0 0 0}$ | $\mathbf{1 9 2 , 6 3 0 , 0 0 0}$ | $\mathbf{2 2 7 , 1 4 5 , 0 0 0}$ | $\mathbf{2 4 7 , 1 4 5 , 0 0 0}$ |
| $71,780,000$ | $71,780,000$ | $71,780,000$ | $71,780,000$ | $86,295,000$ | $106,295,000$ |
| $50,950,000$ | $50,850,000$ | $50,850,000$ | $50,850,000$ | $50,850,000$ | $50,850,000$ |
| $20,000,000$ | $20,000,000$ | $20,000,000$ | $20,000,000$ | $20,000,000$ | $20,000,000$ |
|  | $15,000,000$ | $35,000,000$ | $50,000,000$ | $70,000,000$ | $70,000,000$ |
| $\mathbf{1 4 2 , 7 3 0 , 0 0 0}$ | $\mathbf{1 5 7 , 6 3 0 , 0 0 0}$ | $\mathbf{1 7 7 , 6 3 0 , 0 0 0}$ | $\mathbf{1 9 2 , 6 3 0 , 0 0 0}$ | $\mathbf{2 2 7 , 1 4 5 , 0 0 0}$ | $\mathbf{2 4 7 , 1 4 5 , 0 0 0}$ |


| Counterparty Credit Rating* |
| :---: |
| $\mathrm{Aa} 2 / \mathrm{A}+$ |
| $\mathrm{Aa} 2 / \mathrm{AA}+$ |
| $\mathrm{Aa} 2 / \mathrm{AA}-$ |
| $\mathrm{Aa} 2 / \mathrm{AA}-$ |
| $\mathrm{Aa} 2 / \mathrm{AA}-$ |
|  |
| $\mathrm{Aa} 2 / \mathrm{AA}-$ |
| $\mathrm{A} 3 / \mathrm{BBB}+$ |
| $\mathrm{Aa} 2 / \mathrm{AA}-$ |
| $\mathrm{Aa} 2 / \mathrm{AA}-$ |

* Ratings are Moody's / S\&P


## Investment Report

June 30, 2022

## Table of Contents

I. IFA Finance \& Investment Summary
II. Investment Composition

## Finance \& Investment Summary

- The federal funds rate is currently in the $2.25 \%$ to $2.50 \%$ target range, after the Federal Reserve raised the key rate by $0.75 \%$ at the July meeting. As a result, IFA money market yields have increased accordingly. The Federal Open Market Committee has three additional meetings in 2022 and will likely continue to raise short term rates as the US economy deals with inflation.

| Sweep Accounts | Fund Manager | Fund Type | S\&P | Moodys | 6/30//22 <br> Yield |
| :--- | :--- | :--- | :--- | :--- | :--- |
| General Fund |  | Goldman Sachs | Govt Institutional \#465 | AAAm | Aaa-mf |
| Single Family RHF | Goldman Sachs | Treasury Instr. \#506 | AAAm-G | Aaa-mf | $1.3658 \%$ |
| Single Family 1991 | Goldman Sachs | Treasury Instr. \#506 | AAAm-G | Aaa-mf | $2.0937 \%$ |
| Single Family 2009 | Goldman Sachs | Govt Institutional \#465 | AAAm | Aaa-mf | $1.0851 \%$ |
| Multifamily | Morgan Stanley | Govt Inst. \#8302 | AAAm | Aaa-mf | $1.7469 \%$ |
| SRF Program/Admin | Goldman Sachs | Govt Institutional \#465 | AAm | Aaa-mf | $1.3658 \%$ |
| SRF MTA Equity | Blackrock | Federal Sec T-Fund \#60 | AAAm | Aaa-mf | $1.7469 \%$ |
|  |  |  |  |  | $1.3911 \%$ |
|  |  |  |  | $1.3658 \%$ |  |
|  |  |  |  | $2.0918 \%$ |  |

IFA closed three Single Family bond issues during the last semi-annual period - (1) 2022 Series AB bond issue in the amount of $\$ 81,650,000$ closed on February 10, 2022, (2) 2022 Series C bond issue in the amount of $\$ 16,123,597$ closed on January 26, 2022, and (3) 2022 Series DEF bond issue in the amount of $\$ 98,405,000$ closed on May 3, 2022. During the 1 st half of 2022, IFA purchased approximately $\$ 134.5$ million of new mortgage-backed securities for its balance sheet with tax-exempt and taxable bond proceeds, re-origination proceeds and other accounts within the 1991 Indenture. Approximately $\$ 8.8$ million of these MBS purchases were associated with re-originations, as IFA's financial strategy shifted from cross-calling bonds to funding new MBS loans with mortgage principal receipts.

- IFA sold $\mathbf{\$ 1 9 . 9}$ million of mortgage-backed securities in the TBA and Specified Pool market during the 1 st half of 2022 for a net gain of $\mathbf{\$ 0 . 6 6 2} \mathbf{~ m i l l i o n ~ o r ~}$ $3.3 \%$. The loans were associated with both FirstHome (MRB-eligible) and Homes for Iowans loan products (non-MRB eligible), and all purchases and sales of the MBS were conducted through the 1991 Indenture Restricted Housing Fund.
- With Board action on November 3, 2021, IFA extended the $\$ 45$ million warehouse line of credit with Idaho Housing \& Finance Association to March 30, 2023. Idaho uses the Line of Credit to purchase IFA's Single Family loans from participating lenders. This arrangement allows IFA to earn the full mortgage rate of interest on each loan (less $0.15 \%$ fee) from the time period when the loan is purchased by Idaho to the settlement of the mortgage-backed security by IFA. IFA began the warehouse advances on $1 / 29 / 16$ and has realized $\$ \mathbf{4 . 8 8}$ million of warehouse loan interest income through $6 / 30 / 22$.
- IFA closed the SRF 2022 Series AB deal on May 3, 2022 in the amount of $\$ 206,080,000$. Bond proceeds were deposited into the State Match Origination Fund and Equity Fund and have been invested into a combination of the Blackrock Money Market Fund, US Treasuries and US Agencies.
- Due to the rising rate environment, and an inverted Treasury yield curve from 2-years to 10 -years, investment strategies concentrated on developing shorter term bond ladders ( 3 -year maturities \& under) and holding funds in money market accounts to meet SRF loan commitments. AUTHORITY

Total Housing Agency Investments = \$1,159,738,258

## Housing Agency <br> Investment Composition as of $\mathbf{6 / 3 0} / \mathbf{2 2}$



## State Revolving Fund

Total SRF

## Investment Composition 6/30/22

Investments =
\$635,865,263


## RESOLUTION

## HI 22-12

WHEREAS, the Iowa Finance Authority (the "Authority"), in accordance with the statutory directives set forth in Chapter 16 of the Code of Iowa, as amended, works to expand, protect and preserve affordable housing for low- and moderate-income families in the State of lowa; and

WHEREAS, pursuant to lowa Code section 16.181, a housing trust fund has been created within the Authority (the "Trust Fund"); and

WHEREAS, the Authority has adopted an allocation plan for the Project-Based Housing Program under the Trust Fund (the "Allocation Plan"); and

WHEREAS, the Allocation Plan establishes a Project-Based Housing Program and provides for criteria for grants for the program; and

WHEREAS, pursuant to lowa Code section 16.181 and the terms of the Allocation Plan, applications for the program will be accepted on an open-window basis until all available moneys have been exhausted; and

WHEREAS, Authority staff has reviewed the applications referenced in Exhibit A pursuant to the criteria set forth in the Allocation Plan and recommends the Board award funds under the Allocation Plan as set forth on the attached Exhibit A.

NOW, THEREFORE, BE IT RESOLVED by the Board of the lowa Finance Authority as follows:

SECTION 1. Pursuant to the Allocation Plan, the Board hereby awards grant(s) under the ProjectBased Housing Program to the applicant(s) and in the amount(s) listed on Exhibit A, contingent upon all other funding sources, as identified in each applicant's project budget, being secured.

SECTION 2. The Board hereby authorizes Authority staff to prepare a grant award agreement for each recipient consistent with this resolution and with the Allocation Plan.

PASSED AND APPROVED this $7^{\text {th }}$ day of September, 2022.

ATTEST:

## EXHIBIT A

| Applicant | Category | Funding <br> Recommendation |
| :--- | ---: | ---: |
| \#23-PBHP-01, Siouxland Habitat for Humanity <br> Project Location: Hospers (Sioux County) | Project-Based | $\$ 50,000$ |
| \#23-PBHP-02, Iowa Heartland Habitat for Humanity <br> Project Location: Cedar Falls (Black Hawk County) | Project-Based | $\$ 50,000$ |


| Total FY 2023 Funding Recommendations/Awards to Date <br> (including Funding Recommendation(s) listed in this Exhibit A) | Project-Based | $\$ 100,000$ |
| :--- | :---: | :---: |
| Total FY 2023 Funding Remaining Available for Award (if Funding <br> Recommendation(s) listed in this Exhibit A are approved) | Project-Based | $\$ 200,000$ |

To: Iowa Finance Authority Board of Directors
From: Terri Rosonke, Housing Programs Manager
Date: September 7, 2022
Re: $\quad$ State Housing Trust Fund - Project-Based Housing Program
FY 2023 SHTF Project-Based Housing Program Allocation: ..... \$300,000Amount awarded to date in FY 2023 (prior to 9/7/2022):\$ 0
Amount available for award in FY 2023: ..... \$300,000

As provided in the Allocation Plan, IFA will accept applications for the State Housing Trust Fund Project-Based Housing Program on an open-window basis until all available moneys have been exhausted. The attached funding recommendations are offered for the Board's consideration for two awards totaling \$100,000.

Including the award recommendations being considered at today's meeting, awards approved by the Board in FY 2023 are leveraging an additional \$287,079 in other financing resources or $\$ 2.87$ for every dollar of Project-Based funding. In all, the FY 2022 projects will assist a total of two affordable housing units in lowa with an average per unit subsidy of \$50,000 in FY 2023 Project-Based Housing Program grant funding.

IOWA FINANCE
AUTHORITY

## FY 2023 State Housing Trust Fund - Project-Based Housing Program Application Summary and Funding Recommendations September 7, 2022

## Application \#23-PBHP-01

| Applicant: | Siouxland Habitat for Humanity |
| :--- | :--- |
| Project Location: | Hospers (Sioux County) |
| Project Name: | Hospers Project - Siouxland HFH |
| Funding Request: | $\$ 50,000$ |
| Number of Units: | 1 |
| Total Budget: | $\$ 207,094$ |
| Project Type: | Homeownership |
| Activity: | New construction of affordable housing |

Background: Siouxland Habitat for Humanity has requested a \$50,000 grant to help construct a single-family home in Hospers. The ranch-style home, to be sold to an income-qualified homebuyer using a $0 \%$ interest Habitat mortgage, will include approximately 1,120 square feet of finished living space with three bedrooms and one bathroom. The home also will include a full basement and a two-car garage. The Habitat partner family purchasing the home will receive financial, home repair, homeownership, and foreclosure prevention education and must complete the required sweat equity hours prior to closing.

Siouxland Habitat for Humanity was founded in 1992 and has built 75 homes to date. The Habitat affiliate serves Woodbury, Plymouth, and Sioux Counties in lowa; Union County, South Dakota; and Dakota County, Nebraska. The affiliate will contract with Habitat for Humanity of lowa for grant administration services.

The Project-Based Housing Program award will be used to help finance construction costs. The requested grant represents 27 percent of the net project budget, exclusive of any amounts budgeted for administration and developer fee.

Recommendation: The application is recommended for funding in the amount of \$50,000 contingent upon satisfaction of the following prior to the disbursement of any Project-Based Housing Program grant funds:

1. The Grantee shall comply with lowa Code section 103A.10A. Construction may not begin prior to written approval by the State Building Code Bureau of the Iowa Department of Public Safety. All plans and specifications must be submitted to the State Building Code Bureau for review and approval. IFA will not disburse funds for construction activities until evidence of the State Building Code Bureau's approval has
been submitted. Furthermore, all newly constructed buildings and structures shall be subject to inspection by State Building Code Bureau staff.
2. IFA compliance staff must review and approve the homebuyer's gross annual household income verification documentation as submitted by the Grantee.

## Application \#23-PBHP-02

| Applicant: | lowa Heartland Habitat for Humanity |
| :--- | :--- |
| Project Location: | Cedar Falls (Black Hawk County) |
| Project Name: | New Home Construction - Cedar Falls |
| Funding Request: | $\$ 50,000$ |
| Number of Units: | 1 |
| Total Budget: | $\$ 179,985$ |
| Project Type: | Homeownership |
| Activity: | New construction of affordable housing |

Background: lowa Heartland Habitat for Humanity has requested a $\$ 50,000$ grant to help construct a single-family home on an infill lot in Cedar Falls. The ranch-style home, to be sold to an income-qualified homebuyer using a $0 \%$ interest Habitat mortgage, will include approximately 1,200 square feet of finished living space with three bedrooms and 1.5 bathrooms. The home also will include a full unfinished basement and an attached single-car garage. The Habitat partner family purchasing the home will receive financial, home repair, homeownership, and foreclosure prevention education and must complete the required sweat equity hours prior to closing.

Iowa Heartland Habitat for Humanity has completed 186 home builds since its inception in 1990 plus an additional 110 critical home repair projects. The affiliate is currently the second largest builder of Habitat homes in lowa.

The Project-Based Housing Program award will be used to help finance construction costs. The requested grant represents 29 percent of the net project budget, exclusive of any amounts budgeted for administration and developer fee.

Recommendation: The application is recommended for funding in the amount of $\$ 50,000$ contingent upon satisfaction of the following prior to the disbursement of any Project-Based Housing Program grant funds:

1. IFA compliance staff must review and approve the homebuyer's gross annual household income verification documentation as submitted by the Grantee.
